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# Appendix

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## 1998 Delmarva Poultry Facilities

<b>Allen Family Foods, Inc.</b>	Hatchery	Dagsboro, Delaware
<b>Allen's Hatchery, Inc.</b>		Seaford, Delaware
<b>Allen's Milling Co.</b>		Hurlock, Maryland
	Feed Mill	Delmar, Delaware
	Processing Plant	Harbeson, Delaware
		Cordova, Maryland
		Hurlock, Maryland
	Company headquarters in Seaford, Delaware	
	Other facilities in North Carolina	
<b>Eastern Shore Poultry Co., Inc.</b>	Deboning Plant	Georgetown, Delaware
<b>Mountaire Farms of Delmarva, Inc.</b>	Hatchery	Princess Anne, Maryland
	Feed Mill	Frankford, Delaware
	Processing Plant	Selbyville, Delaware
	Company headquarters in Selbyville, Delaware	
	Other facilities in North Carolina	

*Delmarva's Chicken Industry: 75 Years of Progress*

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<b>Perdue Farms, Inc.</b>	Hatchery	Bridgeville, Delaware Bishopville, Maryland Hurlock, Maryland Princess Anne, Maryland Salisbury, Maryland (2) Showell, Maryland Westover, Maryland
	Feed Mill	Bridgeville, Delaware Berlin, Maryland Bishop, Maryland Hurlock, Maryland Salisbury, Maryland
	Processing Plant	Georgetown, Delaware Milford, Delaware Salisbury, Maryland Showell, Maryland Accomac, Virginia
	Company headquarters in Salisbury, Maryland Other facilities in Alabama, Florida, Indiana, Kentucky, North Carolina, South Carolina, Virginia, and West Virginia	
<b>Townsend's, Inc.</b>	Hatchery	Millsboro, Delaware
	Feed Mill	Millsboro, Delaware
	Processing Plant	Millsboro, Delaware
	Company headquarters in Millsboro, Delaware Other facilities in Arkansas and North Carolina	
<b>Tyson Foods, Inc.</b>	Hatchery	Temperanceville, Virginia Wago, Maryland
	Feed Mill	Snow Hill, Maryland Westover, Maryland
	Processing Plant	Temperanceville, Virginia Berlin, Maryland
	Company headquarters in Springdale, Arkansas Other facilities in Alabama, Arkansas, Georgia, Indiana, Kentucky, Missouri, North Carolina, Oklahoma, Pennsylvania, Tennessee, Texas	

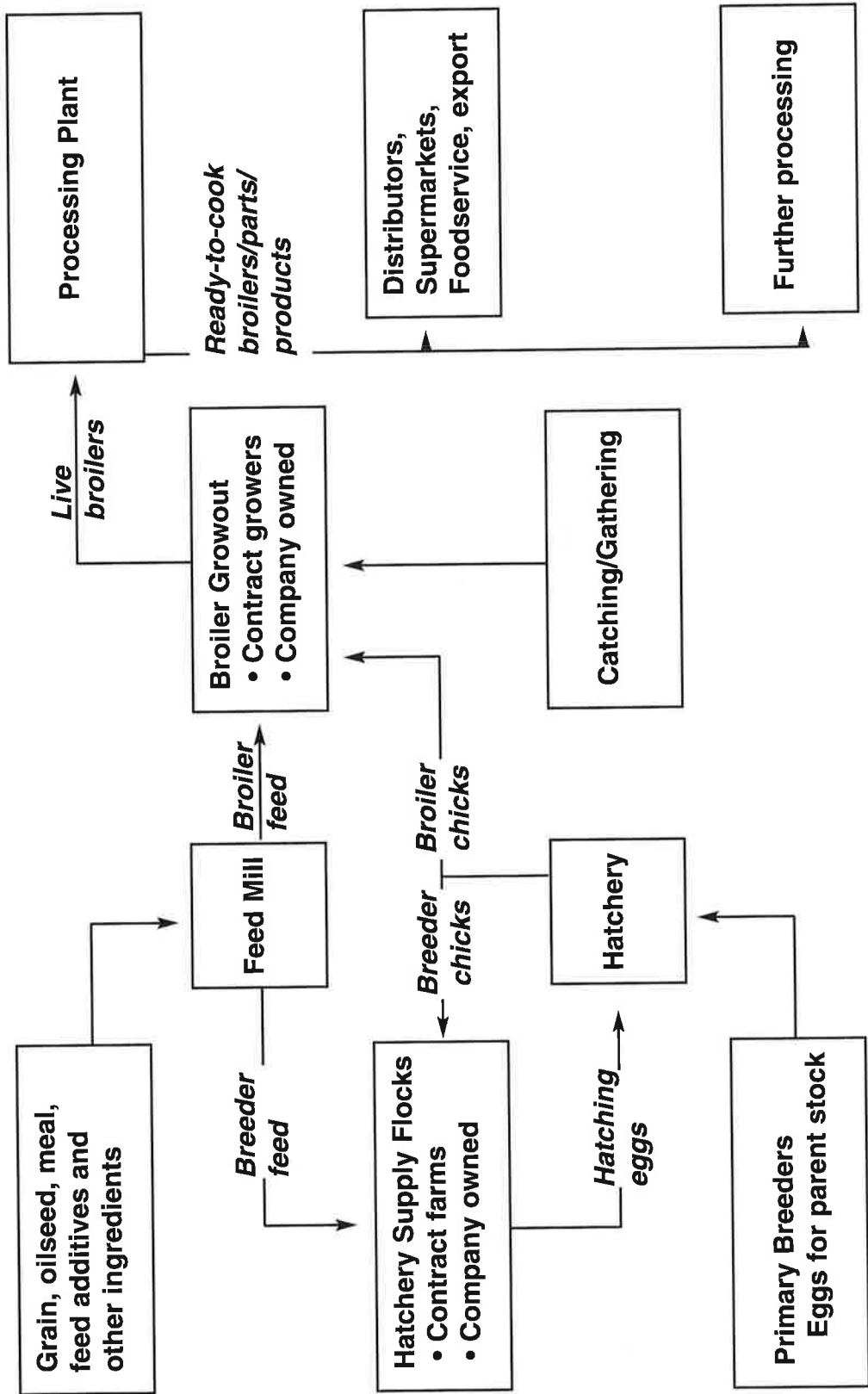
**Approximately** - 2,600 poultry growers on Delmarva  
6,100 poultry houses on Delmarva

**Look What the Poultry Industry  
is Doing for Delmarva**

***1997 Facts About Delmarva's Broiler Industry***

Annual Broiler Production .....	609,000,000
Total Pounds Produced .....	3,140,000,000
Number of Poultry Houses .....	6,083
Poultry House Capacity .....	124,000,000
Poultry Growers .....	2,628
Poultry Company Employees .....	14,100
Value of Chicks Started .....	\$120,154,000
Vaccinating and Beak Trimming .....	\$7,487,000
Litter, Sanitary Spraying .....	\$5,606,000
Annual Feed Bill .....	\$649,393,000
Bushels of Corn Used for Feed .....	69,043,000
Bushels of Soybeans Used for Feed .....	33,067,000
Bushels of Sorghum Used for Feed .....	2,300,000
Bushels of Wheat Used for Feed .....	3,600,000
Farm Value of Grain Used for Feed .....	\$455,750,000
Packaging and Other Processing Supplies .....	\$77,626,000
Capital Improvements .....	\$39,442,000
Grower Contract Payments .....	\$125,784,000
Annual Payroll and Other Services .....	\$302,909,000
Value of Broilers Processed and Delivered .....	\$1,580,000,000

**STRUCTURE AND PRODUCT FLOW  
OF A VERTICALLY INTEGRATED (COORDINATED) BROILER COMPANY**



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Delmarva Poultry Production

	1948	1957	1967	1977	1987	1997
Number of Birds Grown	95,000,000	180,000,000	280,378,000	380,000,000	490,000,000	609,000,000
Number of Pounds Produced	298,000,000	Not available	Not available	Not available	2,300,000,000	3,140,000,000
Poultry House Capacity in Use	Not available	Not available	76,000,000	82,200,000	89,000,000	124,000,000
Number of Growers	Not available	7,002 (growers & farm workers)	4,405	3,360	2,909	2,628
Grower Contract Payments	Not available	Not available	\$21,000,000	\$42,500,000	\$82,000,000	\$125,784,000
Value of broilers processed and delivered	\$104,000,000 (farm value of sales)	\$156,000,000 (value of product)	\$159,000,000 (farm value of product)	\$475,000,000	\$1,005,000,000	\$1,580,000,000
Annual Feed Bill	Not available	\$67,000,000	\$113,000,000	\$255,000,000	\$377,000,000	\$649,393,000
Bushels of Corn Used for Feed	Not available	Not available	26,400,000	36,000,000	54,000,000	69,043,000
Bushels of Soybeans Used for Feed	Not available	Not available	7,600,000	11,000,000	16,500,000	33,067,000

