Appendix

1998 Delmarva Poultry Facilities

Allen Family Foods, Inc.
Allen's Hatchery, Inc.
Allen's Milling Co.

- Hatchery
- Feed Mill
- Processing Plant

Dagsboro, Delaware
Seaford, Delaware
Hurlock, Maryland
Delmar, Delaware
Harbeson, Delaware
Cordova, Maryland
Hurlock, Maryland

Company headquarters in Seaford, Delaware
Other facilities in North Carolina

Eastern Shore Poultry Co., Inc.

- Deboning Plant

Georgetown, Delaware

Mountaire Farms of Delmarva, Inc.

- Hatchery
- Feed Mill
- Processing Plant

Princess Anne, Maryland
Frankford, Delaware
Selbyville, Delaware

Company headquarters in Selbyville, Delaware
Other facilities in North Carolina
Delmarva's Chicken Industry: 75 Years of Progress

Perdue Farms, Inc.

Hatchery
- Bridgeville, Delaware
- Bishopville, Maryland
- Hurlock, Maryland
- Princess Anne, Maryland
- Salisbury, Maryland (2)
- Showell, Maryland
- Westover, Maryland

Feed Mill
- Bridgeville, Delaware
- Berlin, Maryland
- Bishop, Maryland
- Hurlock, Maryland
- Salisbury, Maryland

Processing Plant
- Georgetown, Delaware
- Milford, Delaware
- Salisbury, Maryland
- Showell, Maryland
- Accomac, Virginia

Company headquarters in Salisbury, Maryland
Other facilities in Alabama, Florida, Indiana, Kentucky, North Carolina, South Carolina, Virginia, and West Virginia

Townsend's, Inc.

Hatchery
- Millsboro, Delaware

Feed Mill
- Millsboro, Delaware

Processing Plant
- Millsboro, Delaware

Company headquarters in Millsboro, Delaware
Other facilities in Arkansas and North Carolina

Tyson Foods, Inc.

Hatchery
- Temperanceville, Virginia
- Wago, Maryland

Feed Mill
- Snow Hill, Maryland
- Westover, Maryland

Processing Plant
- Temperanceville, Virginia
- Berlin, Maryland

Company headquarters in Springdale, Arkansas
Other facilities in Alabama, Arkansas, Georgia, Indiana, Kentucky, Missouri, North Carolina, Oklahoma, Pennsylvania, Tennessee, Texas

Approximately - 2,600 poultry growers on Delmarva
6,100 poultry houses on Delmarva
Look What the Poultry Industry is Doing for Delmarva

1997 Facts About Delmarva’s Broiler Industry

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
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<tbody>
<tr>
<td>Annual Broiler Production</td>
<td>609,000,000</td>
</tr>
<tr>
<td>Total Pounds Produced</td>
<td>3,140,000,000</td>
</tr>
<tr>
<td>Number of Poultry Houses</td>
<td>6,083</td>
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<tr>
<td>Poultry House Capacity</td>
<td>124,000,000</td>
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<tr>
<td>Poultry Growers</td>
<td>2,628</td>
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<tr>
<td>Poultry Company Employees</td>
<td>14,100</td>
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<tr>
<td>Value of Chicks Started</td>
<td>$120,154,000</td>
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<tr>
<td>Vaccinating and Beak Trimming</td>
<td>$7,487,000</td>
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<tr>
<td>Litter, Sanitary Spraying</td>
<td>$5,606,000</td>
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<tr>
<td>Annual Feed Bill</td>
<td>$649,393,000</td>
</tr>
<tr>
<td>Bushels of Corn Used for Feed</td>
<td>69,043,000</td>
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<tr>
<td>Bushels of Soybeans Used for Feed</td>
<td>33,067,000</td>
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<tr>
<td>Bushels of Sorghum Used for Feed</td>
<td>2,300,000</td>
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<tr>
<td>Bushels of Wheat Used for Feed</td>
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<tr>
<td>Farm Value of Grain Used for Feed</td>
<td>$455,750,000</td>
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<tr>
<td>Packaging and Other Processing Supplies</td>
<td>$77,626,000</td>
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<tr>
<td>Capital Improvements</td>
<td>$39,442,000</td>
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<tr>
<td>Grower Contract Payments</td>
<td>$125,784,000</td>
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<tr>
<td>Annual Payroll and Other Services</td>
<td>$302,909,000</td>
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<tr>
<td>Value of Broilers Processed and Delivered</td>
<td>$1,580,000,000</td>
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# Delmarva Poultry Production

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<tbody>
<tr>
<td>Number of Birds Grown</td>
<td>95,000,000</td>
<td>180,000,000</td>
<td>280,378,000</td>
<td>380,000,000</td>
<td>490,000,000</td>
<td>609,000,000</td>
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<tr>
<td>Number of Pounds Produced</td>
<td>298,000,000</td>
<td>Not available</td>
<td>Not available</td>
<td>Not available</td>
<td>2,300,000,000</td>
<td>3,140,000,000</td>
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<tr>
<td>Poultry House Capacity in Use</td>
<td>Not available</td>
<td>Not available</td>
<td>76,000,000</td>
<td>82,200,000</td>
<td>89,000,000</td>
<td>124,000,000</td>
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<tr>
<td>Number of Growers</td>
<td>Not available</td>
<td>7,002 (growers &amp; farm workers)</td>
<td>4,405</td>
<td>3,360</td>
<td>2,909</td>
<td>2,628</td>
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<tr>
<td>Grower Contract Payments</td>
<td>Not available</td>
<td>Not available</td>
<td>$21,000,000</td>
<td>$42,500,000</td>
<td>$82,000,000</td>
<td>$125,784,000</td>
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<tr>
<td>Value of broilers processed and delivered</td>
<td>$104,000,000 (farm value of sales)</td>
<td>$156,000,000 (value of product)</td>
<td>$159,000,000 (farm value of product)</td>
<td>$475,000,000</td>
<td>$1,005,000,000</td>
<td>$1,580,000,000</td>
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<td>Annual Feed Bill</td>
<td>Not available</td>
<td>$67,000,000</td>
<td>$113,000,000</td>
<td>$255,000,000</td>
<td>$377,000,000</td>
<td>$649,393,000</td>
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<tr>
<td>Bushels of Corn Used for Feed</td>
<td>Not available</td>
<td>Not available</td>
<td>26,400,000</td>
<td>36,000,000</td>
<td>54,000,000</td>
<td>69,043,000</td>
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<tr>
<td>Bushels of Soybeans Used for Feed</td>
<td>Not available</td>
<td>Not available</td>
<td>7,600,000</td>
<td>11,000,000</td>
<td>16,500,000</td>
<td>33,067,000</td>
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