DELMARVA'S CHICKEN BUSINESS

IS IMPORTANT TO YOU!

The Delmarva Chicken Industry is BIG! More important than its size, however, is its GREAT IMPORTANCE TO ALL DELMARVA CITIZENS.

Just how big and how important, most of us don't realize. So, below is a box-score listing of a few of the important details about Delmarva's chicken business.

Annual production ................................... 180-million chickens
Value of product last year ....................... $156-million
Annual payroll .......................................... $45-million
Number of growers and farm workers .......... 7002
Processing plant workers ......................... 3794
Other people in the industry ................. 2000
Annual feed bill ....................................... $67-million
Cost of chicks started last year ................ $22-million
Value of broiler houses & equipment ........ $60-million

Some special production costs last year:
Vaccinating chicks ....................................... $2,700,000
Fuel bill for the industry ......................... $4-million
Bags, tags, crates, boxes ......................... $9-million
Electricity ............................................. $2-million
Hauling feed, chicks and chickens ............ $13-million
Fire insurance premiums ......................... $850,000
Litter, sanitary spraying of houses ............ $1,350,000
Total industry bill for telephone calls, telegrams and postage stamps ........ $500,000

Does the industry have room to grow? Sure does! Last year, Delmarva processing plants turned out 152-million chickens-ready-for-market without half trying. Working two full 8-hour shifts a day at full capacity, they could turn out 300-million chickens a year.

LET'S KEEP DELMARVA GROWING!

(These figures are for the year 1957)
FACTS ABOUT DELMARV'S POULTRY INDUSTRY
- 1961 -

Annual production................................. 207-million chickens
Farm value of product............................ $126-million
Annual payroll.................................... $47-million
Number of growers and farm workers........... 5,396
Processing plant workers......................... 2,936
Other people in the industry..................... 1,850
Annual feed bill.................................. $82-million
Value of chicks started........................... $23-million

Miscellaneous production costs:

Vaccinating chicks............................... $2,620,000
Fuel bill for the industry....................... $5,225,000
Bags, tags, crates, boxes....................... $9,230,000
Electricity....................................... $2,650,000
Telephone calls, telegrams and postage......... $698,000
Fire insurance premiums......................... $885,000
Litter, sanitary spraying of houses............. $1,696,000
Pick-up, processing, delivery................... $39,000,000
Chickens dressed and delivered................ $165-million
Value of corn and soybeans for feed........... $45,480,000
Bushels of corn for feed....................... 13,500,000
Bushels of soybeans for feed................... 8,900,000

Total value of poultry industry on Delmarva -
1961 gross income, including the value added by processing plants
was $139-million

1961 total income (McAllister) - $112-million
1 tons feed consumed - roughly 1-million
Number of chicks hatched - 196,907,000
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1964

Annual production........................................... 248-million broilers
Farm value of product........................................... $145-million
Annual payroll................................................. $ 53-million
Number of growers and farm workers................. 5143
Processing plant workers.............................. 3190
Other people in the industry......................... 1840
Annual feed bill............................................ $101-million
Value of chicks started.................................... $ 27-million
Value of capital investment........................... $147-million
Vaccinating chicks........................................... $ 3,175,000
Fuel bill for the industry:  Oil...................... $ 3,111,000
                                  Gas.................. $ 2,863,500
                                  Coal ................ $  111,500
Bags, tags, crates, boxes......................... $ 11,498,500
Electricity.................................................. $ 3,015,500
Telephone calls, telegrams, postage................. $  975,000
Fire insurance premiums.............................. $ 1,114,500
Litter, sanitary spraying of houses............... $ 2,168,500
Chickens dressed and delivered................... $184,600,000
Value of corn and soybeans for feed................ $ 47,000,000
Bushels of corn for feed.............................. 21,300,000
Bushels of soybeans for feed....................... 12,000,000
Broiler house capacity............................... 68,000,000
Facts About Delmarva's Broiler Industry

1965

Annual Broiler Production ........................................... 260-Million
Farm Value of Product .................................................. $169-Million
Annual Payroll ........................................................... $55-Million
Number of Growers and Farm Workers ............................... 5189
Processing Plant Workers ............................................. 3215
Other People in the Industry .......................................... 1865
Annual Feed Bill ......................................................... $112-Million
Value of Chicks Started ................................................ $31-Million
Value of Capital Investment .......................................... $169-Million
Vaccinating Chicks ..................................................... $3,800,000
Fuel Bill for the Industry: Gas ...................................... $3,153,150
OIl ................................................................. $1,261,260
Coal ................................................................. $90,090
Bags, Tags, Crates, Boxes ............................................ $12,630,000
Electricity ................................................................. $3,015,500
Telephone Calls, Telegrams, Postage ............................... $1,005,000
Fire Insurance Premiums ............................................... $1,225,000
Litter, Sanitary Spraying of Houses ................................ $2,324,500
Value of Chickens, Dressed and Delivered ......................... $208,050,000
Bushels of Soybeans Used for Broiler Feed ....................... 15,600,000
Bushels of Corn Used for Boiler Feed .............................. 25,300,000
Farm Value of This Grain Needed for Broiler Production ........ $74,000,000
Broiler House Capacity ................................................ 70,000,000
FACTS ABOUT DELMARVA'S BROILER INDUSTRY
1966

Annual broiler production .................. 281-million
Farm value of product ..................... $171-million
Annual payroll ............................ $ 59-million
Number of growers and farm workers ....... 4831
Processing plant workers .................. 3316
Other people in the industry .............. 1944
Annual feed bill ........................... $126-million
Value of chicks started .................... $ 33-million
Value of capital investment ............... $178-million
Vaccinating and debeaking chicks .......... $ 4,330,000
Fuel bill for the industry: Gas ............ $ 3,635,500
Oil ........................................ $ 880,500
Coal ........................................ $  60,065
Bags, tags, crates, boxes .................. $13,395,000
Electricity ................................ $ 3,561,000
Telephone calls, telegrams, postage ....... $ 1,115,000
Fire insurance premiums ................... $ 1,521,500
Litter, sanitary spraying of houses ......... $ 2,493,750
Value of chickens, dressed and delivered $206,000,000
Bushels of soybeans used for broiler feed .... 8,500,000
Bushels of corn used for broiler feed ...... 28,800,000
Farm value of this grain needed for broiler production $62,600,000
Broiler house capacity ...................... 76,000,000
## FACTS ABOUT DELMARVA'S BROILER INDUSTRY

### 1967

<table>
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<td>Annual feed bill</td>
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<td>Value of chickens, dressed and delivered</td>
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<td>Annual payroll (not including contract payments)</td>
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</table>
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1969

Annual broiler production .................. 320,000,000
Farm value of product .................... $186,000,000
Number of growers ......................... 4,591
Contract payments ........................ $27,520,000
Broiler house capacity ..................... 80,000,000
Value of chicks started ................... $40,920,000
Annual feed bill ........................ $126,900,000
Vaccinating and debeaking chicks ......... $3,030,000
Litter, sanitary spraying of houses ....... $2,573,000
Processing plant workers ................ 5,700
Bags, tags, crates, boxes ................. $10,959,000
Value of chickens, dressed and delivered $263,000,000
Heat, light and power .................... $9,323,000
Communications and professional services $1,947,000
Total insurance premiums ................ $1,891,500
Industry supply and services people ...... 2,236
Bushels of soybeans used for broiler feed 8,972,000
Bushels of corn used for broiler feed .... 31,720,000
Farm value of this grain needed for broiler production. $61,000,000
Capital investment ....................... $201,750,000
Annual payroll (not including contract payments). $66,500,000

3/10/70
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1970*

Annual broiler production ........................................... 330,000,000
Number of growers ...................................................... 4,611
Contract payments ....................................................... $ 29,380,000
Broiler house capacity .................................................. 82,500,000
Value of chicks started .................................................. $ 38,400,000
Annual feed bill .......................................................... $136,970,000
Vaccinating and debeaking chicks .................................... $ 3,160,000
Litter, sanitary spraying of houses ................................... $ 2,750,000
Processing plant workers ............................................... 5,960
Bags, tags, crates, boxes & refrigerates ................................ $ 13,000,000
Value of chickens, processed and delivered .......................... $247,763,000
Heat, light and power .................................................... $ 12,750,000
Communications, advertising and professional services .......... $ 3,110,000
Total insurance premiums ................................................ $ 1,950,000
Industry supply and services people .................................. 2,191
Bushels of soybeans used for broiler feed ......................... 10,240,000
Bushels of corn used for broiler feed ................................ 33,670,000
Farm value of this grain needed for broiler production .......... $ 76,630,000
Capital investment ........................................................ $205,600,000
Annual payroll (not including contract payments) ................ $ 69,700,000

*These figures are preliminary; government statistics not yet released.

1/25/71
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1971*

Annual broiler production ........................................... 320,000,000
Number of growers ...................................................... 3,486
Contract payments ....................................................... $ 27,500,000
Broiler house capacity .................................................. 79,500,000
Value of chicks started .................................................. $ 30,600,000
Annual feed bill ......................................................... $124,800,000
Vaccinating and debeaking chicks ..................................... $ 2,790,000
Litter, sanitary spraying of houses .................................... $ 2,650,000
Processing plant workers ............................................... 5,978
Bags, tags, crates, boxes & refrigerates ............................. $15,248,000
Value of chickens, processed and delivered .......................... $256,003,000
Heat, light and power ................................................. $ 13,709,000
Communications, advertising and professional services ........... $ 2,274,000
Total insurance premiums .............................................. $ 1,750,000
Industry supply and services people ................................... 1,946
Bushels of soybeans used for broiler feed ........................... 9,773,000
Bushels of corn used for broiler feed .................................. 30,500,000
Farm value of this grain needed for broiler production ........... $ 69,130,000
Capital investment ...................................................... $211,000,000
Annual payroll (not including contract payments) ................... $ 70,300,000

*These figures are preliminary; government statistics not yet released.

3/6/72
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1972*

Annual broiler production ..................... 322,000,000
Number of growers ................................ 3,352
Contract payments ............................... $26,450,000
Broiler house capacity ......................... 75,500,000
Value of chicks started ......................... $31,200,000
Annual feed bill ................................ $123,300,000
Vaccinating and debeaking chicks ............... $2,940,000
Litter, sanitary spraying of houses ............ $2,785,000
Processing plant workers ....................... 6,095
Bags, tags, crates, boxes & refrigerates ....... $11,500,000
Value of chickens, processed and delivered ... $263,300,000
Heat, light and power .......................... $14,400,000
Communications, advertising and professional services ... $2,740,000
Total insurance premiums ...................... $1,685,000
Industry supply and services people .......... 2,130
Bushels of soybeans used for broiler feed .... 10,180,000
Bushels of corn used for broiler feed .......... 30,857,000
Farm value of this grain needed for broiler production ... $72,400,000
Capital investment ............................ $220,000,000
Annual payroll (not including contract payments) .... $68,440,000

*These figures are preliminary; government statistics not yet released.

1/30/73
## FACTS ABOUT DELMARVA'S BROILER INDUSTRY

**1973**

<table>
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<td>Bags, tags, crates, boxes &amp; refrigerates</td>
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<td>Value of broilers processed and delivered</td>
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<td>Annual payroll (not including contract payments).</td>
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*These figures are preliminary; government statistics not yet released.

2/25/74


**FACTS ABOUT DELMARVA'S BROILER INDUSTRY**

1974*

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<td>Broiler house capacity</td>
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<td>Value of chicks started</td>
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<td>Bags, tags, crates, boxes &amp; refrigerants</td>
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*These figures are preliminary; government statistics not yet released.

3/6/75
**FACTS ABOUT DELMARVA'S BROILER INDUSTRY**

1975*

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*These figures are preliminary; government statistics not yet released.

3/4/76
# FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1976*

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<td>Value of broilers processed and delivered</td>
<td>$460,000,000</td>
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* Preliminary figures, government statistics not yet available.

PLEASE NOTE: Some of the 1976 figures might seem high, but much of the increase is caused by 17% more broiler production than in 1975.
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1977*

Annual broiler production ........................................ 380,000,000
Number of growers ..................................................... 3,360
Contract payments .....................................................$ 42,500,000
Broiler house capacity ................................................ 82,200,000
Value of chicks started ..............................................$ 46,000,000
Annual feed bill .......................................................$255,000,000
Vaccinating and debeaking chicks .................................$ 4,800,000
Litter, sanitary spraying of houses .................................$ 3,000,000
Bags, tags, crates, boxes & refrigerants ........................$ 20,500,000
Heat, lights and power ...............................................$ 42,800,000
Communications, advertising and professional services......$ 8,100,000
Total insurance premiums ...........................................$ 5,700,000
Total industry employees (excluding growers) ............... 11,020
Bushels of soybeans used for feed ...............................30° 11,000,000
Bushels of corn used for feed .......................................95° 36,000,000
Farm value of grain used for feed .................................$151,000,000
Capital investment ......................................................$302,000,000
Annual payroll and other services (not including contract payments) .................................$ 90,000,000
Value of broilers processed and delivered .....................$475,000,000

*Preliminary figures, government statistics not yet available.
### 1978 Facts About Delmarva's Broiler Industry

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<tr>
<td>Annual broiler production</td>
<td>397,000,000</td>
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<tr>
<td>Broiler house capacity</td>
<td>86,000,000</td>
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<tr>
<td>Broiler growers &amp; their poultry employees</td>
<td>7,550</td>
</tr>
<tr>
<td>All other industry employees</td>
<td>10,800</td>
</tr>
<tr>
<td>Value of chicks started</td>
<td>$47,200,000</td>
</tr>
<tr>
<td>Vaccinating &amp; debeaking chicks</td>
<td>$5,500,000</td>
</tr>
<tr>
<td>Litter, sanitary spraying of houses</td>
<td>$4,200,000</td>
</tr>
<tr>
<td>Annual feed bill</td>
<td>$268,500,000</td>
</tr>
<tr>
<td>Bushels of soybeans used for feed</td>
<td>12,700,000</td>
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<tr>
<td>Bushels of corn used for feed</td>
<td>34,100,000</td>
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<tr>
<td>Farm value of grain used for feed</td>
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<tr>
<td>Packaging &amp; other processing supplies</td>
<td>$20,000,000</td>
</tr>
<tr>
<td>Heat, light &amp; power</td>
<td>$43,500,000</td>
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<tr>
<td>Communications, advertising &amp; professional services</td>
<td>$14,900,000</td>
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<tr>
<td>Total insurance premiums</td>
<td>$7,000,000</td>
</tr>
<tr>
<td>Contract payments</td>
<td>$47,300,000</td>
</tr>
<tr>
<td>Annual payroll and other services (not including contract payments)</td>
<td>$93,600,000</td>
</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$602,000,000</td>
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</tbody>
</table>

* Preliminary Figures

During the past two years, DPI has spent a great deal of time and money on the Investment Tax Credit (ITC) issue. These efforts were rewarded when the 1978 Revenue Act became law on November 6, 1978. This allows ITC on new poultry houses and major capitalized poultry house repairs and renovations. This means over a one million dollar tax saving annually for Delmarva growers.
**1979 FACTS ABOUT DELMARVA'S BROILER INDUSTRY**

- Annual broiler production: 420,000,000
- Broiler house capacity: 92,500,000
- Total broiler industry personnel: 17,240
  - Poultry growers & their poultry employees: 6,940
  - All other industry employees: 10,300
- Value of chicks started: $56,200,000
- Vaccinating & debeaking chicks: $5,700,000
- Litter, sanitary spraying of houses: $4,400,000
- Annual feed bill: $339,500,000
- Bushels of soybeans used for feed: 15,400,000
- Bushels of corn used for feed: 41,800,000
- Farm value of grain used for feed: $213,100,000
- Packaging & other processing supplies: $24,500,000
- Heat, light & power: $44,000,000
- Communications, advertising & professional services: $10,500,000
- Total insurance premiums: $7,200,000
- Contract payments: $50,200,000
- Annual payroll and other services (not including contract payments): $101,900,000
- Value of broilers processed and delivered: $660,900,000

*Preliminary figures*
### 1980 Facts About Delmarva's Broiler Industry

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<th>Category</th>
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<tr>
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<tr>
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<tr>
<td>Total broiler industry personnel</td>
<td>16,475</td>
</tr>
<tr>
<td>Poultry growers &amp; their poultry employees</td>
<td>7,175</td>
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<tr>
<td>All other industry employees</td>
<td>9,300</td>
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<tr>
<td>Value of chicks started</td>
<td>$57,100,000</td>
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<tr>
<td>Vaccinating &amp; debeaking chicks</td>
<td>$5,400,000</td>
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<tr>
<td>Litter, sanitary spraying of houses</td>
<td>$4,300,000</td>
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<tr>
<td>Annual feed bill</td>
<td>$344,900,000</td>
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<td>Communications, advertising &amp; professional services</td>
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<td>Total insurance premiums</td>
<td>$9,000,000</td>
</tr>
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<td>Contract payments</td>
<td>$51,000,000</td>
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<td>Annual payroll &amp; other services (not including contract payments)</td>
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* Preliminary figures
### 1981 Facts About Delmarva's Broiler Industry

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<tr>
<td>Annual broiler production</td>
<td>433,000,000</td>
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<tr>
<td>Broiler house capacity in use</td>
<td>83,700,000</td>
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<tr>
<td>Total broiler industry personnel</td>
<td>18,315</td>
</tr>
<tr>
<td>Poultry growers &amp; their poultry employees</td>
<td>7,265</td>
</tr>
<tr>
<td>All other industry employees</td>
<td>11,050</td>
</tr>
<tr>
<td>Value of chicks started</td>
<td>$ 70,300,000</td>
</tr>
<tr>
<td>Vaccinating &amp; debeaking chicks</td>
<td>$ 5,500,000</td>
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<tr>
<td>Litter, sanitary spraying of houses</td>
<td>$ 4,100,000</td>
</tr>
<tr>
<td>Annual feed bill</td>
<td>$ 398,400,000</td>
</tr>
<tr>
<td>Bushels of scybeams used for feed</td>
<td>16,400,000</td>
</tr>
<tr>
<td>Bushels of corn used for feed</td>
<td>43,300,000</td>
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<tr>
<td>Farm value of grain used for feed</td>
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<td>Packaging &amp; other processing supplies</td>
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<tr>
<td>Communications, advertising &amp; professional services</td>
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<tr>
<td>Total insurance premiums</td>
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<td>Contract payments</td>
<td>$ 53,700,000</td>
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<tr>
<td>Annual payroll &amp; other services (not including contract payments)</td>
<td>$ 113,400,000</td>
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<tr>
<td>Value of broilers processed and delivered</td>
<td>$ 775,100,000</td>
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</tbody>
</table>

*Preliminary Figures

Delmarva is the fourth largest broiler production area in the U.S. and the birthplace of the commercial broiler industry.
1982 FACTS ABOUT DELMARVA'S BROILER INDUSTRY

Annual broiler production........................................... 471,000,000
Broiler house capacity in use...................................... 91,500,000
Total broiler industry personnel................................. 18,450
  Poultry growers & their poultry employees.............. 7,250
  All other industry employees.............................. 11,200
Value of chicks started............................................. $68,700,000
Vaccinating & debeaking chicks................................. $ 5,700,000
Litter, sanitary spraying of houses............................ $ 4,400,000
Annual feed bill................................................... $356,100,000
Bushels of soybeans used for feed......................... 18,200,000
Bushels of corn used for feed............................... 47,100,000
Farm value of grain used for feed......................... $222,300,000
Packaging & other processing supplies................... $ 40,100,000
Heat, light & power............................................... $ 51,300,000
Communications, advertising & professional services.... $ 17,000,000
Total insurance premiums...................................... $ 8,100,000
Contract payments................................................ $ 62,200,000
Annual payroll & other services (not including contract payments) $120,800,000
Value of broilers processed and delivered.................. $807,200,000

*Preliminary Figures

Compiled by:

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R. D. 2, BOX 47
GEORGETOWN, DELAWARE 19947

DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U.S. AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY.
1983 FACTS ABOUT DELMARVA'S BROILER INDUSTRY

Annual broiler production.......................... 468,000,000
Total pounds produced (live weight)............... 1,980,000,000
Broiler house capacity in use...................... 90,800,000
Total broiler industry personnel.................. 17,950

Poultry growers & their poultry employees... 7,150
All other industry employees...................... 10,800

Value of chicks started.......................... $ 67,200,000
Vaccinating and debeaking chicks.................. $ 5,500,000
Litter, sanitary spraying of houses............... $ 4,400,000
Annual feed bill................................... $388,800,000
Bushels of soybeans used for feed................ 19,300,000
Bushels of corn used for feed...................... 46,700,000
Farm value of grain used for feed................ $305,700,000
Packaging & other processing supplies............ $ 41,100,000
Heat, light & power................................ $ 50,000,000
Communications, advertising & professional services... $17,900,000
Total insurance premiums.......................... $ 10,100,000
Contract payments.................................. $ 62,500,000
Annual payroll & other services (not including contract payments)... $115,400,000

Value of broilers processed and delivered........ $860,000,000

*Preliminary Figures

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R. D. 2, Box 47
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## 1984 Facts about Delmarva's Broiler Industry

<table>
<thead>
<tr>
<th>Description</th>
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<tr>
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<tr>
<td>Total pounds produced (live weight)</td>
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<tr>
<td>Broiler house capacity in use</td>
<td>94,000,000</td>
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<tr>
<td>Total broiler industry personnel</td>
<td>19,390</td>
</tr>
<tr>
<td>Poultry growers &amp; their employees</td>
<td>7,290</td>
</tr>
<tr>
<td>All other industry employees</td>
<td>12,100</td>
</tr>
<tr>
<td>Value of chicks started</td>
<td>$83,900,000</td>
</tr>
<tr>
<td>Vaccinating and debeaking chicks</td>
<td>$6,300,000</td>
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<tr>
<td>Litter, sanitary spraying of houses</td>
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<td>Annual feed bill</td>
<td>$441,000,000</td>
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<td>Bushels of soybeans used for feed</td>
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</tr>
<tr>
<td>Bushels of corn used for feed</td>
<td>48,500,000</td>
</tr>
<tr>
<td>Farm value of garin used for feed</td>
<td>$276,200,000</td>
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<tr>
<td>Packaging and other processing supplies</td>
<td>$43,700,000</td>
</tr>
<tr>
<td>Heat, light &amp; power</td>
<td>$54,400,000</td>
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<tr>
<td>Communications, advertising &amp; professional services</td>
<td>$18,200,000</td>
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<td>$8,400,000</td>
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<tr>
<td>Contract payments</td>
<td>$71,600,000</td>
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<td>Annual payroll &amp; other services (not including contract payments)</td>
<td>$154,400,000</td>
</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$954,000,000</td>
</tr>
</tbody>
</table>

*Preliminary Figures

Compiled by:

DELMARVA POULTRY INDUSTRY, INC.
RD 2 Box 47
Georgetown, DE 19947

DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U. S. AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY.
1985 FACTS ABOUT DELMARVA'S BROILER INDUSTRY

Annual broiler production ...................... 497,000,000
Total pounds produced (live weight) .......... 2,236,500,000
Broiler house capacity in use .................. 94,600,000
Total broiler industry personnel .............. 20,587
  Poultry growers & their employees .......... 6,870
  All other industry employees ............... 13,717
Value of chicks started ....................... $87,300,000
Vaccinating and debeaking chicks .............. $7,000,000
Litter, sanitary spraying of houses .......... $5,800,000
Annual feed bill ................................ $454,000,000
Bushels of soybeans used for feed .......... 19,600,000
Bushels of corn used for feed ............... 52,800,000
Farm value of grain used for feed .......... 267,000,000
Packaging and other processing supplies .... $44,000,000
Heat, light and power .......................... $59,000,000
Communications, advertising & professional services $19,300,000
Total insurance premiums ..................... $11,700,000
Contract payments ............................. $74,400,000
Annual payroll & other services (not including contract payments) $179,000,000
Value of broilers processed and delivered .... $1,000,000,000

*Preliminary figures

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302/856-9037

DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U.S.
AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY
1986 FACTS ABOUT DELMARVA'S BROILER INDUSTRY

Annual broiler production .......................... 495,000,000
Total pounds produced (live weight) .............. 2,203,000,000
Broiler house capacity in use ..................... 99,000,000
Total broiler industry personnel ................ 21,130
    Poultry growers & their employees .... 7,435
    All other industry employees ....... 13,695
Value of chicks started .......................... $84,000,000
Vaccinating and debeaking chicks ................ $6,300,000
Litter, sanitary spraying of houses .............. $7,300,000
Annual feed bill ................................ $345,000,000
Bushels of soybeans used for feed ............. 20,500,000
Bushels of corn used for feed .................. 50,500,000
Farm value of grain used for feed .............. $195,000,000
Packaging and other processing supplies ....... $52,500,000
Heat, light and power ........................... $60,000,000
Communications, advertising & professional services ................ $20,000,000
Total insurance premiums ........................ $11,000,000
Contract payments ................................ $83,000,000
Annual payroll & other services (not including contract payments) $198,000,000
Value of broilers processed and delivered ...... $1,190,000,000

*Estimated figures

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DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U.S.
AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY
1987 FACTS ABOUT DELMARVA'S BROILER INDUSTRY

Annual broiler production ........................................ 490,000,000
Total pounds produced (live weight) .......................... 2,300,000,000
Broiler house capacity in use ................................. 89,000,000
Total broiler industry personnel .............................. 20,802
Poultry growers & their employees ............................ 7,272
All other industry employees ................................. 13,530
Value of chicks started .......................................... $87,000,000
Vaccinating and debeaking chicks ............................. $7,400,000
Litter, sanitary spraying of houses .......................... $7,400,000
Annual feed bill .................................................. $377,000,000
Bushels of soybeans used for feed ......................... 16,500,000
Bushels of corn used for feed ................................. 54,000,000
Farm value of grain used for feed ........................... $219,000,000
Packaging and other processing supplies .................. $50,000,000
Heat, light and power ........................................... $60,000,000
Communications, advertising & professional services .... $20,000,000
Total insurance premiums ...................................... $11,000,000
Contract payments ............................................... $82,000,000
Annual payroll & other services (not including contract payments). $193,000,000
Value of broilers processed and delivered ................. $1,005,000,000

*Estimated figures

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R.D. 2, Box 47
Georgetown, DE 19947
302/856-9037

DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U.S. AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY
### 1988 Facts About Delmarva's Broiler Industry

<table>
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<th>Description</th>
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<tr>
<td>Annual broiler production</td>
<td>505,530,000</td>
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<tr>
<td>Total pounds produced (live weight)</td>
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<tr>
<td>Broiler house capacity in use</td>
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<tr>
<td>Total broiler industry personnel</td>
<td>19,729</td>
</tr>
<tr>
<td>Poultry growers &amp; their employees</td>
<td>6,555</td>
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<tr>
<td>All other industry employees</td>
<td>13,174</td>
</tr>
<tr>
<td>Value of chicks started</td>
<td>$92,700,000</td>
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<tr>
<td>Vaccinating and chick beak trimming</td>
<td>$7,453,000</td>
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<td>Litter, sanitary spraying of houses</td>
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<td>Annual feed bill</td>
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<td>Bushels of soybeans used for feed</td>
<td>17,900,000</td>
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<td>Bushels of corn used for feed</td>
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<td>Packaging and other processing supplies</td>
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<td>Communications, advertising &amp; professional services</td>
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<td>Total insurance premiums</td>
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<td>Contract payments</td>
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<td>Annual payroll &amp; other services (not including contract payments)</td>
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</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$1,020,000,000</td>
</tr>
</tbody>
</table>

*Estimated figures

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R.D. 2, Box 47
Georgetown, DE 19947-9622
302/856-9037

Delmarva is the fourth largest broiler production area in the U.S. and the birthplace of the commercial broiler industry.
1989 FACTS ABOUT DELMARVA'S BROILER INDUSTRY

Annual broiler production .......... 502,550,000
Total pounds produced .......... 2,328,000,000
Poultry house capacity in use .......... 97,935,000
Total broiler industry personnel .......... 20,500
  Poultry growers & their employees .......... 7,481
  All other industry employees .......... 13,019
Value of chicks started .......... $93,700,000
Vaccinating and beak trimming .......... $6,966,000
Litter, sanitary spraying .......... $3,803,000
Annual feed bill .......... $459,483,000
Bushels of soybeans .......... 17,863,000
Bushels of corn .......... 56,638,000
Farm value of grain used
  for feed .......... $277,626,000
Packaging and other processing
  supplies .......... $53,421,000
Heat, light and power .......... $60,000,000
Communications, advertising &
  professional services .......... $15,000,000
Insurance premiums .......... $15,000,000
Grower contract payments .......... $90,000,000
Annual payroll & other services .......... $197,000,000
Value of poultry processed and
  delivered .......... $1,040,000,000

*Estimated figures
*1990 FACTS
ABOUT DELMARVA'S
BROILER INDUSTRY

Annual broiler production .......... 517,300,000
Total pounds produced .......... 2,421,000,000
Poultry house capacity in use .......... 97,000,000
Total broiler industry personnel .......... 20,000
Poultry growers & their employees .......... 6,817
All other industry employees .......... 13,183
Value of chicks started .......... $94,500,000
Vaccinating and beak trimming .......... $7,200,000
Litter, sanitary spraying .......... $4,800,000
Annual feed bill .......... $432,000,000
Bushels of soybeans used for feed .......... 19,000,000
Bushels of corn used for feed .......... 58,300,000
Farm value of grain used
for feed .......... $275,700,000
Packaging & other processing
supplies .......... $55,000,000
Heat, light and power .......... $75,000,000
Communications, advertising &
professional services .......... $19,500,000
Insurance premiums .......... $16,500,000
Grower contract payments .......... $94,000,000
Annual payroll & other services
(not including grower payments) .......... $227,700,000
Value of broilers processed
and delivered .......... $1,200,000,000

*Estimated figures

DELMARVA IS THE FOURTH LARGEST
BROILER PRODUCTION AREA IN THE U.S.
AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY.
*1991 FACTS
ABOUT DELMARVA'S
BROILER INDUSTRY

Annual broiler production ........... 536,900,000
Total pounds produced ............. 2,533,000,000
Poultry house capacity in use .... 102,000,000
Total broiler industry personnel ... 20,000
  Poultry growers and their employees ... 6,630
  All other industry employees ...... 13,370
Value of chicks started .............. $100,000,000
Vaccinating and beak trimming ...... $7,000,000
Litter, sanitary spraying ............. $4,800,000
Annual feed bill ................... $436,800,000
Bushels of soybeans used for feed ... 19,500,000
Bushels of corn used for feed ....... 58,410,000
Farm value of grain used for feed ... $247,325,000
Packaging & other processing supplies $55,900,000
Heat, light and power .............. $70,000,000
Communications, advertising &
  professional services ............... $23,000,000
Insurance premiums ................ $18,000,000
Grower contract payments .......... $98,500,000
Annual payroll & other services
  (not including grower payments) ... $234,300,000
Value of broilers processed
  and delivered ................... $1,200,000,000

*Estimated figures

DELMARVA IS THE FOURTH LARGEST
BROILER PRODUCTION AREA IN THE U.S.
AND THE BIRTHPLACE OF THE COM-
MERCIAL BROILER INDUSTRY.
**1992 Facts About Delmarva's Broiler Industry**

Annual broiler production ........................................... 548,500,000
Total pounds produced ............................................. 2,640,000,000
Poultry house capacity in use ...................................... 100,000,000
Total broiler industry personnel .................................. 21,565
  Poultry growers and their employees .......................... 6,365
  All other industry employees ................................. 15,200
Value of chicks started .............................................. $99,800,000
Vaccinating and beak trimming .................................... $7,100,000
Litter, sanitary spraying ............................................. $4,400,000
Annual feed bill ....................................................... $484,000,000
Bushels of soybeans used for feed ................................. 22,100,000
Bushels of corn used for feed ....................................... 62,500,000
Bushels of sorghum used for feed ................................. 1,333,000
Farm value of grain used for feed ............................... $303,000,000
Packaging & other processing supplies ......................... $60,200,000
Heat, light, and power ............................................... $72,000,000
Communications, advertising & professional services ........ $19,300,000
Insurance premiums .................................................. $18,000,000
Grower contract payments ......................................... $107,300,000
Annual payroll & other services
  (not including grower payments) ............................. $260,000,000
Value of broilers processed and delivered ...................... $1,250,000,000

*Estimated figures

---

Delmarva is the fourth largest broiler production area in the U.S. and the birthplace of the commercial broiler industry.
*1993 FACTS
ABOUT DELMARVA'S
BROILER INDUSTRY

Annual broiler production ......................... 573,400,000
Total pounds produced .......................... 2,781,000,000
Poultry house capacity in use ..................... 105,600,000
Broiler industry personnel ....................... 20,715
Poultry growers and their employees ........... 6,515
Poultry company employees ...................... 14,200
Value of chicks started ......................... $103,400,000
Vaccinating and beak trimming .................. $7,000,000
Litter, sanitary spraying ......................... $5,917,000
Annual feed bill .................................. $483,000,000
Bushels of soybeans used for feed .............. 22,500,000
Bushels of corn used for feed .................... 65,300,000
Bushels of sorghum used for feed ............... 1,590,000
Farm value of grain used for feed .............. $290,000,000
Packaging & other processing supplies ........ $64,100,000
Heat, light, and power .......................... $70,000,000
Communications, advertising, &
professional services ............................ $17,400,000
Insurance premiums ............................. $20,000,000
Capital improvements ........................... $80,000,000
Grower contract payments ....................... $108,600,000
Annual payroll & other services
(not including grower payments) ............. $259,100,000
Value of broilers processed
and delivered ..................................... $1,264,000,000

* Estimated figures

DELMARVA IS THE FOURTH LARGEST
BROILER PRODUCTION AREA IN THE
U.S. AND THE BIRTHPLACE OF THE
COMMERCIAL BROILER INDUSTRY.
LOOK WHAT THE
POULTRY INDUSTRY IS
DOING FOR DELMARVA

*1994 Facts About Delmarva's Broiler Industry

Annual broiler production .................... 604,523,000
Total pounds produced ....................... 2,995,394,000
Number of poultry houses .................... 6,000
Poultry house capacity ....................... 112,869,000
Total broiler industry personnel ........... 21,046
Poultry growers ................................ 2,800
Poultry company employees ................. 14,046
Value of chicks started ..................... $112,527,000
Vaccinating and beak trimming ............. $6,438,000
Litter, sanitary spraying ..................... $5,364,000
Annual feed bill ............................. $554,390,000
Bushels of soybeans used for feed ........ 24,000,000
Bushels of corn used for feed .............. 70,025,000
Bushels of sorghum used for feed ........ 997,000
Farm value of grain used for feed .......... $344,673,000
Packaging & other processing supplies ... $74,000,000
Heat, light, and power ..................... $80,670,000
Communications, advertising, &
professional services ..................... $18,000,000
Insurance premiums ......................... $25,000,000
Capital improvements ....................... $72,000,000
Grower contract payments .................. $116,379,000
Annual payroll & other services .......... $273,141,000
Value of broilers processed
and delivered ............................. $1,413,000,000

* Estimated figures by DPI

DELMARVA IS THE FOURTH LARGEST
BROILER PRODUCTION AREA IN THE
U.S. AND THE BIRTHPLACE OF THE
COMMERCIAL BROILER INDUSTRY.
**LOOK WHAT THE POULTRY INDUSTRY IS DOING FOR DELMARVA**

1995 Facts About Delmarva’s Broiler Industry

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<th>Category</th>
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<td>Poultry house capacity</td>
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<td>2,823</td>
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<tr>
<td>Poultry company employees</td>
<td>13,736</td>
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<td>Value of chicks started</td>
<td>$116,500,000</td>
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<td>Communications, advertising, &amp; professional services</td>
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<td>Value of broilers processed and delivered</td>
<td>$1,500,000,000</td>
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</table>

Prepared by: Delmarva Poultry Industry, Inc.
R.D. 6, Box 47
Georgetown, DE 19947-9622
302/856-9037

Delmarva is the fifth largest broiler production area in the U.S. and the birthplace of the commercial broiler industry.
<table>
<thead>
<tr>
<th>Description</th>
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<tbody>
<tr>
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<td>Number of poultry houses</td>
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<td>Vaccinating and beak trimming</td>
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Prepared by: Delmarva Poultry Industry, Inc.
R.D. 6, Box 47
Georgetown, DE 19947-9575
302/856-9037

Facts96
LOOK WHAT THE POULTRY INDUSTRY IS DOING FOR DELMARVA
1997 Facts About Delmarva’s Broiler Industry

Annual broiler production ................................................................. 609,000,000
Total pounds produced .................................................................. 3,140,000,000
Number of poultry houses ............................................................ 6,083
Poultry House Capacity .................................................................. 124,000,000
Poultry growers .............................................................................. 2,628
Poultry company employees .......................................................... 14,100
Value of chicks started .................................................................. $120,154,000
Vaccinating and beak trimming ...................................................... $7,487,000
Litter, sanitary spraying ................................................................ $5,606,000
Annual feed bill ........................................................................... $649,393,000
Bushels of corn used for feed ......................................................... 69,043,000
Bushels of soybeans used for feed ............................................... 33,067,000
Bushels of sorghum used for feed ................................................ 2,300,000
Bushels of wheat used for feed ..................................................... 3,600,000
Farm value of grain used for feed .................................................. $455,750,000
Packing and other processing supplies ......................................... $77,626,000
Capital improvements .................................................................. $39,442,000
Grower contract payments ............................................................. $125,784,000
Annual payroll & other services ................................................... $302,909,000
Value of broilers processed and delivered ................................... $1,580,000,000

Prepared by: Delmarva Poultry Industry, Inc.
R.D. 6, Box 47
Georgetown, DE 19947-9575
302/856-9037
<table>
<thead>
<tr>
<th>Description</th>
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<td>Annual broiler production</td>
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<td>Litter, sanitary spraying</td>
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<td>Grower contract payments</td>
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<td>Annual payroll &amp; other services</td>
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<td>Value of broilers processed and delivered</td>
<td>$1,630,000,000</td>
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</table>

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302/856-9037

facts98
LOOK WHAT THE POULTRY INDUSTRY IS DOING FOR DELMARVA

1999 Facts About Delmarva's Broiler Industry

<table>
<thead>
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<tr>
<td>Annual broiler production</td>
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<td>Number of poultry houses</td>
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<td>Poultry House Capacity</td>
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<td>Poultry growers</td>
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<td>Poultry company employees</td>
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<td>Annual feed bill</td>
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<td>Bushels of soybeans used for feed</td>
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<td>Bushels of sorghum used for feed</td>
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<td>Bushels of wheat used for feed</td>
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<tr>
<td>Packaging and other processing supplies</td>
<td>$84,882,000</td>
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<tr>
<td>Capital improvements</td>
<td>$85,000,000</td>
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</tbody>
</table>

Prepared by: Delmarva Poultry Industry, Inc.
R.D. 6, Box 47
Georgetown, DE 19947-9575
302/856-9037
www.dpiechicken.org
LOOK WHAT THE POULTRY INDUSTRY
IS DOING FOR DELMARVA
2000 Facts about Delmarva's Broiler Chicken Industry

Annual broiler production ................................................. 598,833,000
Total pounds produced ..................................................... 3,250,913,000
Number of broiler chicken houses ...................................... 5,729
Broiler house capacity ...................................................... 127,584,000
Chicken growers ............................................................. 2,492
Poultry company employees .............................................. 13,795
Annual feed bill ............................................................. $461,192,000
Bushels of corn used for feed .............................................. 69,716,000
Bushels of soybeans used for feed ..................................... 28,400,000
Bushels of sorghum used for feed ...................................... 219,100
Bushels of wheat used for feed .......................................... 1,493,000
Packaging and other processing supplies ........................... $93,243,200
Value of broilers as they leave the processing plants ............ $1,362,417,600

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by: Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
www.dpichicken.org
Data revised 3/02

f: facts2000
# LOOK WHAT THE POULTRY INDUSTRY IS DOING FOR DELMARVA

2001 Facts about Delmarva's Broiler Chicken Industry

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<td>Broiler house capacity</td>
<td>124,800,000</td>
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<tr>
<td>Broiler and breeder growers</td>
<td>2,512</td>
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<tr>
<td>Poultry company employees</td>
<td>14,375</td>
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<td>Value of chicks started</td>
<td>$111,240,000</td>
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<td>Annual feed bill</td>
<td>$433,707,100</td>
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<td>Bushels of wheat used for feed</td>
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<td>Packaging and other processing supplies</td>
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<td>Poultry company capital improvements</td>
<td>$41,358,000</td>
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<tr>
<td>Value of broilers as they leave the processing plants</td>
<td>$1,372,152,000</td>
</tr>
</tbody>
</table>

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by: Delmarva Poultry Industry, Inc.  
16686 County Seat Highway  
Georgetown, DE 19947-4881  
302-856-9037  
www.dpichicken.org  
3/29/02
Look What the Poultry Industry Is Doing for Delmarva
2002 Facts About Delmarva’s Broiler Chicken Industry

Annual broiler/roaster/Cornish production ........................................... 584,600,000
Total pounds produced ........................................................................ 3,174,000,000
Number of broiler/roaster/Cornish houses .......................................... 5,511
Broiler/roaster/Cornish house capacity .................................................. 123,000,000
Broiler/roaster/Cornish, and breeder growers ..................................... 2,320
Poultry company employees ................................................................ 14,400
Value of chicks started ........................................................................ $109,974,000
Annual feed bill ................................................................................... $452,436,000
Bushels of corn used for feed ............................................................. 72,470,000
Bushels of soybeans used for feed ...................................................... 25,165,000
Bushels of wheat used for feed .......................................................... 79,000
Packaging and other processing supplies ......................................... $85,484,000
Poultry company capital improvements ............................................. $35,321,000
Grower contract payments ................................................................ $136,104,000
Poultry companies payroll, excluding benefits ................................... $342,843,000
Wholesale value of broilers/roasters/Cornish .................................... $1,353,142,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
December 2002
f\facts02
Look What the Poultry Industry Is Doing for Delmarva
2003 Facts About Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production ........................................ 576,746,300
Total pounds produced ............................................................. 3,213,827,600
Number of broiler/roaster/Cornish houses ..................................... 5,114
Broiler/roaster/Cornish house capacity ........................................ 120,083,000
Broiler/roaster/Cornish, and breeder growers ............................... 1,920
Poultry company employees ..................................................... 14,100
Value of chicks started ............................................................ $114,031,300
Annual feed bill ................................................................. $509,655,700
Bushels of corn used for feed .................................................. 73,769,000
Bushels of soybeans used for feed ............................................. 25,876,900
Bushels of wheat used for feed ................................................ 1,520,300
Packaging and other processing supplies ................................... $87,016,000
Poultry company capital improvements ...................................... $40,705,100
Grower contract payments .................................................... $142,226,400
Poultry companies payroll, excluding benefits ............................. $360,839,000
Wholesale value of broilers/roasters/Cornish .............................. $1,534,974,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
January 2004
f\facts03
Look What the Poultry Industry Is Doing for Delmarva
2004 Facts About Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production........................................ 561,236,100
Total pounds produced......................................................................... 3,293,717,000
Number of broiler/roaster/Cornish houses........................................... 5,498
Broiler/roaster/Cornish house capacity.............................................. 127,948,000
Broiler/roaster/Cornish, and breeder growers.................................... 2,050
Poultry company employees............................................................... 14,052
Value of chicks started........................................................................ 118,266,300
Annual feed bill.................................................................................... 616,885,400
Bushels of corn used for feed.............................................................. 73,798,000
Bushels of soybeans used for feed...................................................... 27,760,430
Bushels of wheat used for feed........................................................... 538,000
Packaging and other processing supplies........................................... 129,862,430
Poultry company capital improvements.............................................. 62,835,000
Grower capital improvements............................................................. 84,750,000
Grower contract payments................................................................. 158,797,000
Poultry companies payroll, excluding benefits................................. 337,365,764
Wholesale value of broilers/roasters/Cornish...................................... 1,720,720,400

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
January 2005
Look What the Poultry Industry Is Doing for Delmarva
2005 Facts About Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production ........................................... 571,141,000
Total pounds produced ............................................................................. 3,331,005,000
Number of broiler/roaster/Cornish houses ........................................... 5,430
Broiler/roaster/Cornish house capacity .................................................. 133,155,700
Broiler/roaster/Cornish, and breeder growers ....................................... 1,937
Poultry company employees .................................................................... 13,995
Value of chicks started .............................................................................. $115,692,000
Annual feed bill ....................................................................................... $519,185,000
Bushels of corn used for feed .................................................................. 76,435,000
Bushels of soybeans used for feed .......................................................... 30,309,000
Packaging and other processing supplies ............................................... $130,581,000
Poultry company capital improvements .................................................. $61,294,000
Grower capital improvements ................................................................. $80,000,000
Grower contract payments ..................................................................... $165,441,000
Poultry companies payroll, excluding benefits ...................................... $348,525,000
Wholesale value of broilers/roasters/Cornish ......................................... $1,652,309,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
February 2006
f\facts05
Look What the Poultry Industry Is Doing for Delmarva  
2006 Facts About Delmarva's Broiler Chicken Industry

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<td>Total pounds produced</td>
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<td>Number of broiler/roaster/Cornish houses</td>
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<td>Annual feed bill</td>
<td>$518,164,000</td>
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<tr>
<td>Bushels of corn used for feed</td>
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<tr>
<td>Bushels of soybeans used for feed</td>
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<td>Packaging and other processing supplies</td>
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<td>Poultry company capital improvements</td>
<td>$66,004,000</td>
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<td>Grower capital improvements</td>
<td>$80,000,000</td>
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<tr>
<td>Grower contract payments</td>
<td>$164,115,000</td>
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<tr>
<td>Poultry companies payroll, excluding benefits</td>
<td>$361,544,300</td>
</tr>
<tr>
<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$1,617,173,000</td>
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</table>

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
January 2007
## Look What the Poultry Industry Is Doing for Delmarva
### 2007 Facts About Delmarva's Broiler Chicken Industry

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Annual broiler/roaster/Cornish production</td>
<td>566,201,000</td>
</tr>
<tr>
<td>Total pounds produced</td>
<td>3,452,190,000</td>
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<tr>
<td>Number of broiler/roaster/Cornish houses</td>
<td>5,361</td>
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<td>Broiler/roaster/Cornish house capacity</td>
<td>128,540,000</td>
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<tr>
<td>Broiler/roaster/Cornish, and breeder growers</td>
<td>1,933</td>
</tr>
<tr>
<td>Poultry company employees</td>
<td>14,822</td>
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<tr>
<td>Value of chicks started</td>
<td>$132,027,000</td>
</tr>
<tr>
<td>Annual feed bill</td>
<td>$686,542,000</td>
</tr>
<tr>
<td>Bushels of corn used for feed</td>
<td>76,762,000</td>
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<tr>
<td>Bushels of soybeans used for feed</td>
<td>30,301,000</td>
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<tr>
<td>Packaging and other processing supplies</td>
<td>$152,465,000</td>
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<tr>
<td>Poultry company capital improvements</td>
<td>$69,529,000</td>
</tr>
<tr>
<td>Grower capital improvements</td>
<td>$65,000,000</td>
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<tr>
<td>Grower contract payments</td>
<td>$180,848,000</td>
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<tr>
<td>Poultry companies payroll, excluding benefits</td>
<td>$385,533,300</td>
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<tr>
<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$1,958,840,000</td>
</tr>
</tbody>
</table>

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
January 2008

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Look What the Poultry Industry Is Doing for Delmarva
2008 Facts About Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production ........................................... 571,263,000
Total pounds produced ........................................................................... 3,472,445,000
Number of broiler/roaster/Cornish houses ............................................. 5,004
Broiler/roaster/Cornish house capacity ................................................. 124,245,000
Broiler/roaster/Cornish, and breeder growers ....................................... 1,757
Poultry company employees .................................................................. 14,500
Value of chicks started ........................................................................... $152,794,000
Annual feed bill .................................................................................... $926,926,000
Bushels of corn used for feed ................................................................. 79,876,000
Bushels of soybeans used for feed ......................................................... 26,685,000
Packaging and other processing supplies.............................................. $178,608,000
Poultry company capital improvements ................................................. $76,191,000
Grower capital improvements ................................................................. $45,000,000
Grower contract payments .................................................................... $178,548,000
Poultry companies payroll, excluding benefits .................................... $414,210,000
Wholesale value of broilers/roasters/Cornish ......................................... $2,167,463,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
January 2009
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2009 Facts About Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production .................................................. 568,157,000
Total pounds produced .............................................................................. 3,460,000,000
Number of broiler/roaster/Cornish houses ................................................. 4,911
Broiler/roaster/Cornish house capacity ...................................................... 127,200,000
Broiler/roaster/Cornish, and breeder growers ........................................... 1,667
Poultry company employees .................................................................... 14,700
Value of chicks started .............................................................................. $158,730,000
Annual feed bill ......................................................................................... $852,477,000
Bushels of corn used for feed ................................................................. 72,761,000
Bushels of soybeans used for feed .......................................................... 24,593,000
Packaging and other processing supplies .............................................. $162,000,000
Poultry company capital improvements .................................................. $50,300,000
Grower capital improvements ................................................................. $30,000,000
Grower contract payments ...................................................................... $180,237,000
Poultry companies payroll, excluding benefits ..................................... $432,710,000
Wholesale value of broilers/roasters/Cornish .......................................... $2,056,268,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.
A University of Maryland study concluded that jobs directly and indirectly dependent upon
the broiler chicken industry represent over one out of every twelve jobs in the region.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
January 2010
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Look What the Poultry Industry Is Doing for Delmarva
2010 Facts about Delmarva’s Broiler Chicken Industry

Annual broiler/roaster/Cornish production ........................................... 559,000,000
Total pounds produced ........................................................................... 3,417,000,000
Number of broiler/roaster/Cornish houses ............................................. 4,679
Broiler/roaster/Cornish house capacity .................................................. 126,007,000
Broiler/roaster/Cornish, and breeder growers ........................................ 1,696
Poultry company employees ................................................................. 14,900
Value of chicks started .......................................................................... $160,751,000
Annual feed bill .................................................................................... $817,670,000
Bushels of corn used for feed ............................................................... 71,201,000
Bushels of soybeans used for feed ....................................................... 26,854,000
Packaging and other processing supplies ............................................. $178,109,000
Poultry company capital improvements ............................................... $74,670,000
Grower contract payments .................................................................... $173,263,000
Poultry companies payroll, excluding benefits .................................... $462,245,000
Wholesale value of broilers/roasters/Cornish ........................................ $1,902,000,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

A University of Maryland study concluded that jobs directly and indirectly dependent upon
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Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
January 2011
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Look What the Chicken Industry Is Doing for Delmarva
2011 Facts about Delmarva's Meat Chicken Industry

Annual broiler/roaster/Cornish production ................................................. 563,165,000
Total pounds produced ............................................................................. 3,550,700,000
Number of broiler/roaster/Cornish houses .................................................. 4,527
Broiler/roaster/Cornish house capacity ....................................................... 118,786,000
Broiler/roaster/Cornish, and breeder growers ........................................... 1,570
Poultry company employees ...................................................................... 13,155
Value of chicks started ............................................................................... $151,866,000
Annual feed bill ......................................................................................... $1,147,900,000
Bushels of corn used for feed ................................................................. 73,730,000
Bushels of soybeans used for feed ........................................................... 23,765,000
Bushels of wheat used for feed ................................................................. 1,605,000
Packaging and other processing supplies ............................................... $178,720,000
Poultry company capital improvements ................................................... $99,932,000
Grower contract payments ....................................................................... $189,072,000
Poultry companies payroll, excluding benefits ........................................ $469,628,000
Wholesale value of broilers/roasters/Cornish ............................................ $2,244,993,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.
A University of Maryland study concluded that jobs directly and indirectly dependent upon
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Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
February 2012
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Look What the Chicken Industry Is Doing for Delmarva
2012 Facts about Delmarva’s Meat Chicken Industry

Annual broiler/roaster/Cornish production .................................................. 558,146,613
Total pounds produced .................................................................................. 3,611,418,401
Number of broiler/roaster/Cornish houses ..................................................... 4,604
Broiler/roaster/Cornish house capacity .......................................................... 118,098,161
Broiler/roaster/Cornish, and breeder growers .............................................. 1,632
Poultry company employees ........................................................................ 13,300
Value of chicks started .................................................................................. $164,088,599
Annual feed bill ............................................................................................. $1,232,577,588
Bushels of corn used for feed ....................................................................... 78,986,205
Bushels of soybeans used for feed ................................................................. 24,793,709
Bushels of wheat used for feed ..................................................................... 370,402
Packaging and other processing supplies .................................................... $174,682,277
Poultry company capital improvements ....................................................... $71,987,475
Grower contract payments ........................................................................... $190,064,635
Poultry companies payroll, excluding benefits .......................................... $443,058,177
Wholesale value of broilers/roasters/Cornish ............................................. $2,675,660,872

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

A University of Maryland study concluded that jobs directly and indirectly dependent upon the broiler chicken industry represent over one out of every twelve jobs in the region.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
March 2013
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Look What the Chicken Industry Is Doing for Delmarva
2013 Facts about Delmarva’s Meat Chicken Industry

Annual broiler/roaster/Cornish production ........................................... 565,002,955
Total pounds produced ............................................................................. 3,654,884,620
Number of broiler/roaster/Cornish houses .................................................. 4,620
Broiler/roaster/Cornish house capacity ....................................................... 124,006,359
Broiler/roaster/Cornish, and breeder growers ........................................... 1,538
Poultry company employees ................................................................... 13,465
Value of chicks started .............................................................................. $182,354,732
Annual feed bill ......................................................................................... $1,277,501,680
Bushels of corn used for feed .................................................................. 77,522,957
Bushels of soybeans used for feed ............................................................ 26,759,963
Bushels of wheat used for feed ................................................................. 2,256,667
Packaging and other processing supplies ............................................... $184,308,962
Poultry company capital improvements .................................................... $71,945,119
Grower contract payments ..................................................................... $199,717,739
Poultry companies payroll, excluding benefits ......................................... $473,992,892
Wholesale value of broilers/roasters/Cornish .......................................... $2,855,142,204

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
January 2014
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### Look What the Chicken Industry Is Doing for Delmarva

#### 2014 Facts about Delmarva’s Meat Chicken Industry

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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<tr>
<td>Annual broiler/roaster/Cornish production</td>
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<td>Total pounds produced</td>
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<td>Number of broiler/roaster/Cornish houses</td>
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<td>Broiler/roaster/Cornish house capacity</td>
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<td>Broiler/roaster/Cornish, and breeder growers</td>
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<td>Poultry company employees</td>
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<td>Value of chicks started</td>
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<td>Annual feed bill</td>
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<tr>
<td>Bushels of corn used for feed</td>
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<td>Bushels of soybeans used for feed</td>
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<td>Packaging and other processing supplies</td>
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<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$3,176,000,000</td>
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</tbody>
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Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org

February 2015
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### Look What the Chicken Industry Is Doing for Delmarva

#### 2015 Facts about Delmarva’s Meat Chicken Industry

<table>
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<tr>
<th>Category</th>
<th>Value</th>
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<tr>
<td>Annual broiler/roaster/Cornish production</td>
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<tr>
<td>Total pounds produced</td>
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<tr>
<td>Number of broiler/roaster/Cornish houses</td>
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<tr>
<td>Broiler/roaster/Cornish house capacity</td>
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<tr>
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<tr>
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<td>14,600</td>
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<td>Value of chicks started</td>
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<td>Annual feed bill</td>
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<td>Bushels of corn used for feed</td>
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<td>Bushels of soybeans used for feed</td>
<td>31,700,000</td>
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<tr>
<td>Bushels of wheat used for feed</td>
<td>528,000</td>
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<td>Packaging and other processing supplies</td>
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<td>Poultry company capital improvements</td>
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<td>Grower contract payments</td>
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<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$3,256,000,000</td>
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Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org

March 2015
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Look What the Chicken Industry Is Doing for Delmarva
2016 Facts about Delmarva’s Meat Chicken Industry

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<th>Category</th>
<th>Amount</th>
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<tr>
<td>Total pounds produced</td>
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<tr>
<td>Number of broiler/roaster/Cornish houses</td>
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<td>Broiler/roaster/Cornish house capacity</td>
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<tr>
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<tr>
<td>Value of chicks started</td>
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<td>Annual feed bill</td>
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<tr>
<td>Bushels of wheat used for feed</td>
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<tr>
<td>Packaging and other processing supplies</td>
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<tr>
<td>Poultry company capital improvements</td>
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<tr>
<td>Grower contract payments</td>
<td>$243,000,000</td>
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<tr>
<td>Poultry companies payroll, excluding benefits</td>
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<tr>
<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$3,209,000,000</td>
</tr>
</tbody>
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Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
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Look What the Chicken Industry Is Doing for Delmarva
2017 Facts about Delmarva’s Meat Chicken Industry

Number of Delmarva grown birds ........................................................................... 605 million
Pounds of Delmarva grown chickens processed ....................................................... 4.2 billion
Number of broiler/roaster/Cornish houses ................................................................. 5,091
  Delaware...2,366    Maryland...2,394   Accomack County, Virginia...331
Broiler/roaster/Cornish house capacity ................................................................. 138 million birds
  Delaware...62.5 million    Maryland...65.5 million   Accomack County, Virginia...10.2 million
Broiler/roaster/Cornish growers .............................................................................. 1,549
  Delaware...746    Maryland...719   Accomack County, Virginia...84
Poultry company employees ......................................................................................... 18,500
Value of chicks started ..........................................................$200 million
Annual feed bill ..........................................................$984 million
Bushels of corn used for feed ...................................................................................... 87 million
Bushels of soybeans used for feed .............................................................................. 36 million
Bushels of wheat used for feed ................................................................................. 1.6 million
Packaging and other processing supplies ............................................................... $240 million
Poultry company capital improvements ................................................................. $152 million
Grower contract payments ....................................................................................... $256 million
Poultry companies payroll, excluding benefits ...................................................... $752 million
Wholesale value of broilers/roasters/Cornish ......................................................... $3.4 billion

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
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