DELMARVA'S CHICKEN BUSINESS

IS IMPORTANT TO YOU!

The Delmarva Chicken Industry is BIG! More important than its size, however, is its GREAT IMPORTANCE TO ALL DELMARVA CITIZENS.

Just how big and how important, most of us don't realize. So, below is a box-score listing of a few of the important details about Delmarva's chicken business.

Annual production.......................... 180-million chickens
Value of product last year.................. $156-million
Annual payroll................................ $45-million
Number of growers and farm workers......... 7002
Processing plant workers..................... 3794
Other people in the industry................. 2000
Annual feed bill............................. $67-million
Cost of chicks started last year............ $22-million
Value of broiler houses & equipment........ $60-million

Some special production costs last year:

Vaccinating chicks.......................... $2,700,000
Fuel bill for the industry.................. $4-million
Bags, tags, crates, boxes................... $9-million
Electricity.................................. $2-million
Hauling feed, chicks and chickens.......... $13-million
Fire insurance premiums.................... $650,000
Litter, sanitary spraying of houses......... $1,350,000
Total industry bill for telephone calls,
telegrams and postage stamps............. $500,000

Does the industry have room to grow? Sure does! Last year, Delmarva processing plants turned out 152-million chickens-ready-for-market without half trying. Working two full 8-hour shifts a day at full capacity, they could turn out 300-million chickens a year.

LET'S KEEP DELMARVA GROWING!

(These figures are for the year 1957)
FACTS ABOUT DELMARV'S POULTRY INDUSTRY
- 1961 -

Annual production............................ 207-million chickens
Farm value of product......................... $126-million
Annual payroll.................................. $47-million
Number of growers and farm workers......... 5,396
Processing plant workers........................ 2,936
Other people in the industry.................. 1,850
Annual feed bill................................ $82-million
Value of chicks started....................... $23-million

Miscellaneous production costs:

Vaccinating chicks............................ $2,620,000
Fuel bill for the industry..................... $5,225,000
Bags, tags, crates, boxes...................... $9,230,000
Electricity...................................... $2,650,000
Telephone calls, telegrams and postage....... $698,000
Fire insurance premiums....................... $885,000
Litter, sanitary spraying of houses........... $1,696,000
Pick-up, processing, delivery.................. $39,000,000
Chickens dressed and delivered............... $165-million
Value of corn and soybeans for feed.......... $45,480,000
Bushels of corn for feed...................... 18,500,000
Bushels of soybeans for feed............... 8,900,000

Total value of poultry industry on Delmarva - 1961 gross income, including the value added by processing plants was $139-million

1961 total income (McAllister) - $112-million
1961 tons feed consumed - roughly 1-million
1961 Number of chicks hatched - 196,907,000
### Facts About Delmarva's Broiler Industry

**1964**

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<thead>
<tr>
<th>Category</th>
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<tbody>
<tr>
<td>Annual production</td>
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<tr>
<td>Farm value of product</td>
<td>$145-million</td>
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<tr>
<td>Annual payroll</td>
<td>$53-million</td>
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<tr>
<td>Number of growers and farm workers</td>
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<td>Other people in the industry</td>
<td>1840</td>
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<td>$101-million</td>
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<td>Value of chicks started</td>
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<tr>
<td>Value of capital investment</td>
<td>$147-million</td>
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<tr>
<td>Vaccinating chicks</td>
<td>$3,175,000</td>
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<td><strong>Fuel bill for the industry:</strong></td>
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<tr>
<td>Oil</td>
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<td>Gas</td>
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<tr>
<td>Coal</td>
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<tr>
<td>Rags, tags, crates, boxes</td>
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<td>Telephone calls, telegrams, postage</td>
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<td>Fire insurance premiums</td>
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<td>Litter, sanitary spraying of houses</td>
<td>$2,168,500</td>
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<tr>
<td>Chickens dressed and delivered</td>
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<td>Value of corn and soybeans for feed</td>
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<td>Bushels of corn for feed</td>
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<tr>
<td>Bushels of soybeans for feed</td>
<td>12,000,000</td>
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<tr>
<td>Broiler house capacity</td>
<td>68,000,000</td>
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</table>
FACTS ABOUT DELMARVA'S BROILER INDUSTRY
1965

Annual broiler production .................................. 260-million
Farm value of product ........................................ $169-million
Annual payroll .................................................. $ 55-million
Number of growers and farm workers ...................... 5189
Processing plant workers .................................... 3215
Other people in the industry ................................. 1865
Annual feed bill ................................................ $112-million
Value of chicks started ....................................... $ 31-million
Value of capital investment .................................. $169-million
Vaccinating chicks ............................................. $ 3,800,000
Fuel bill for the industry: Gas .............................. $ 3,153,150
Oil ................................................................. 1,261,260
Coal ............................................................... 90,090
Bags, tags, crates, boxes .................................... $ 12,630,000
Electricity ......................................................... $ 3,015,500
Telephone calls, telegrams, postage ....................... $ 1,005,000
Fire insurance premiums ..................................... $ 1,225,000
Litter, sanitary spraying of houses ......................... $ 2,324,500
Value of chickens, dressed and delivered ................. $208,050,000
Bushels of soybeans used for broiler feed ............... 15,600,000
Bushels of corn used for boiler feed ..................... 25,300,000
Farm value of this grain needed for broiler production ........................................ $74,000,000
Broiler house capacity ....................................... 70,000,000
FACTS ABOUT DELMARVA'S BROILER INDUSTRY
1966

Annual broiler production .......... 281-million
Farm value of product .......... $171-million
Annual payroll .......... $ 59-million
Number of growers and farm workers .......... 4831
Processing plant workers .......... 3316
Other people in the industry .......... 1944
Annual feed bill .......... $126-million
Value of chicks started .......... $ 33-million
Value of capital investment .......... $178-million
Vaccinating and debeaking chicks .......... $ 4,330,000
Fuel bill for the industry:
   Gas .......... $ 3,635,500
   Oil .......... $ 880,500
   Coal .......... $  60,065
Bags, tags, crates, boxes .......... $13,395,000
Electricity .......... $ 3,561,000
Telephone calls, telegrams, postage .......... $ 1,115,000
Fire insurance premiums .......... $ 1,521,500
Litter, sanitary spraying of houses .......... $ 2,493,750
Value of chickens, dressed and delivered .......... $206,000,000
Bushels of soybeans used for broiler feed .......... 8,500,000
Bushels of corn used for broiler feed .......... 28,800,000
Farm value of this grain needed for broiler production $62,600,000
Broiler house capacity .......... 76,000,000
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1967

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<td>Contract payments</td>
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<td>Broiler house capacity</td>
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<td>Value of chicks started</td>
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<td>Annual feed bill</td>
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<tr>
<td>Vaccinating and debeaking chicks</td>
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<td>Litter, sanitary spraying of houses</td>
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<td>Bags, tags, crates, boxes</td>
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<td>Heat, light and power</td>
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<td>Communications and professional services</td>
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<td>Total insurance premiums</td>
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<td>Industry supply and services people</td>
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<td>Bushels of soybeans used for broiler feed</td>
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<td>Annual payroll (not including contract payments)</td>
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FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1969

Annual broiler production ........................................ 320,000,000
Farm value of product ............................................. $186,000,000
Number of growers .................................................. 4,591
Contract payments ................................................... $ 27,520,000
Broiler house capacity ............................................. 80,000,000
Value of chicks started ............................................ $ 40,920,000
Annual feed bill ..................................................... $126,900,000
Vaccinating and debeaking chicks ................................. $ 3,030,000
Litter, sanitary spraying of houses ............................... $ 2,573,000
Processing plant workers .......................................... 5,700
Bags, tags, crates, boxes ........................................... $10,959,000
Value of chickens, dressed and delivered ....................... $263,000,000
Heat, light and power ............................................... $ 9,323,000
Communications and professional services ...................... $ 1,947,000
Total insurance premiums .......................................... $ 1,891,500
Industry supply and services people ............................. 2,236
Bushels of soybeans used for broiler feed ..................... 8,972,000
Bushels of corn used for broiler feed ........................... 31,720,000
Farm value of this grain needed for broiler production. $ 61,000,000
Capital investment ................................................... $201,750,000
Annual payroll (not including contract payments) ............ $ 66,500,000

3/10/70
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1970*

Annual broiler production ........................................ 330,000,000

Number of growers .................................................. 4,611

Contract payments .................................................. $29,380,000

Broiler house capacity ............................................. 82,500,000

Value of chicks started ........................................... $38,400,000

Annual feed bill .................................................... $136,970,000

Vaccinating and debeaking chicks ................................ $3,160,000

Litter, sanitary spraying of houses ............................. $2,750,000

Processing plant workers ......................................... 5,960

Bags, tags, crates, boxes & refrigerates ....................... $13,000,000

Value of chickens, processed and delivered ................... $247,763,000

Heat, light and power .............................................. $12,750,000

Communications, advertising and professional services .... $3,110,000

Total insurance premiums ........................................ $1,950,000

Industry supply and services people ......................... 2,191

Bushels of soybeans used for broiler feed .................. 10,240,000

Bushels of corn used for broiler feed ......................... 33,670,000

Farm value of this grain needed for broiler production .... $76,630,000

Capital investment ................................................... $205,600,000

Annual payroll (not including contract payments) .......... $69,700,000

*These figures are preliminary; government statistics not yet released.

1/25/71
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1971*

Annual broiler production .................................. 320,000,000
Number of growers ........................................... 3,486
Contract payments ............................................ $ 27,500,000
Broiler house capacity ...................................... 79,500,000
Value of chicks started ...................................... $ 30,600,000
Annual feed bill ............................................. $124,800,000
Vaccinating and debeaking chicks. ......................... $ 2,790,000
Litter, sanitary spraying of houses ....................... $ 2,650,000
Processing plant workers ................................ 5,978
Bags, tags, crates, boxes & refrigerates ................ $15,248,000
Value of chickens, processed and delivered ............. $256,003,000
Heat, light and power ..................................... $ 13,709,000
Communications, advertising and professional services $ 2,274,000
Total insurance premiums ................................ $ 1,750,000
Industry supply and services people .................... 1,946
Bushels of soybeans used for broiler feed ............... 9,773,000
Bushels of corn used for broiler feed .................... 30,550,000
Farm value of this grain needed for broiler production $ 69,130,000
Capital investment ......................................... $211,000,000
Annual payroll (not including contract payments) ....... $ 70,300,000

*These figures are preliminary; government statistics not yet released.

3/6/72
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1972*

Annual broiler production ............... 322,000,000
Number of growers ..................... 3,352
Contract payments ...................... $26,450,000
Broiler house capacity .................. 75,500,000
Value of chicks started ................. $31,200,000
Annual feed bill ....................... $123,300,000
Vaccinating and debeaking chicks ........ $2,940,000
Litter, sanitary spraying of houses ....... $2,785,000
Processing plant workers ............... 6,095
Bags, tags, crates, boxes & refrigerates........ $11,500,000
Value of chickens, processed and delivered... $263,300,000
Heat, light and power ................... $14,400,000
Communications, advertising and professional services... $2,740,000
Total insurance premiums ............... $1,685,000
Industry supply and services people ...... 2,130
Bushels of soybeans used for broiler feed ... $10,180,000
Bushels of corn used for broiler feed ...... $30,857,000
Farm value of this grain needed for broiler production... $72,400,000
Capital investment ..................... $220,000,000
Annual payroll (not including contract payments) ...... $68,440,000

*These figures are preliminary; government statistics not yet released.

1/30/73
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1973*

Annual broiler production ........................................... 346,295,000
Number of growers ..................................................... 3,366
Contract payments ....................................................... $ 32,032,000
Broiler house capacity ................................................ 76,800,000
Value of chicks started ................................................. $ 34,500,000
Annual feed bill .......................................................... $260,942,000
Vaccinating and debeaking chicks ..................................... $ 3,450,000
Litter, sanitary spraying of houses .................................... $ 3,200,000
Processing plant workers ................................................. 6,500
Bags, tags, crates, boxes & refrigerates .............................. $ 13,800,000
Value of broilers processed and delivered .......................... $408,000,000
Heat, light and power ................................................... $ 17,280,000
Communications, advertising and professional services .......... $ 3,151,000
Total insurance premiums ............................................... $ 1,769,250
Industry supply and services people ................................ 2,180
Bushels of soybeans used for broiler feed ......................... 15,500,000
Bushels of corn used for broiler feed ............................... 33,000,000
Farm value of this grain needed for broiler production .......... $164,550,000
Capital investment ....................................................... $231,000,000
Annual payroll (not including contract payments) ................. $ 71,862,000

*These figures are preliminary; government statistics not yet released.

2/25/74
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1974*

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<tr>
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<td>Broiler house capacity</td>
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<tr>
<td>Value of chicks started</td>
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<td>Annual feed bill</td>
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<td>Vaccinating and debeaking chicks</td>
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<td>Litter, sanitary spraying of houses</td>
<td>$2,500,000</td>
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<tr>
<td>Processing plant workers</td>
<td>6,500</td>
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<td>Bags, tags, crates, boxes &amp; refrigerants</td>
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<td>Communications, advertising and professional services</td>
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<td>Total insurance premiums</td>
<td>$1,950,000</td>
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<td>Industry supply and services people</td>
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<td>Bushels of soybeans used for broiler feed</td>
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<tr>
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<td>33,000,000</td>
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<td>Farm value of this grain needed for broiler production</td>
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<tr>
<td>Capital Investment</td>
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<tr>
<td>Annual payroll and other services (not including contract payments)</td>
<td>$75,000,000</td>
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</table>

*These figures are preliminary; government statistics not yet released.

3/6/75
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1975*

Annual broiler production ........................................... 326,000,000
Number of growers ..................................................... 3,300
Contract payments ...................................................... $33,242,000
Broiler house capacity .................................................. 77,000,000
Value of chicks started .................................................. $37,340,000
Annual feed bill .......................................................... $206,175,000
Vaccinating and debeaking chicks ..................................... $3,446,000
Litter, sanitary spraying of houses ................................... $2,000,000
Bags, tags, crates, boxes & refrigerants ........................... $16,488,000
Heat, lights and power .................................................. $32,000,000
Communications, advertising and professional services .......... $3,800,000
Total insurance premiums .............................................. $2,100,000
Total industry employees .............................................. 9,012
Industry supply and services people ................................ 2,150
Bushels of soybeans used for broiler feed ......................... 12,000,000
Bushels of corn used for broiler feed ................................ 31,750,000
Farm value of this grain needed for broiler production .......... $175,000,000
Capital investment ....................................................... $265,000,000
Annual payroll and other services (not including contract payments) .................................................. $79,500,000
Value of broilers processed and delivered ......................... $417,500,000

*These figures are preliminary; government statistics not yet released.
FACTS ABOUT DELMARVA'S BROILER INDUSTRY

1976*

Annual broiler production................................................. 380,000,000
Number of growers.......................................................... 3,325
Contract payments.......................................................... $40,000,000
Broiler house capacity.................................................... 78,000,000
Value of chicks started.................................................... $45,000,000
Annual feed bill............................................................. $240,000,000
Vaccinating and debeaking chicks....................................... $4,000,000
Litter, sanitary spraying of houses.................................... $2,400,000
Bags, tags, crates, boxes & refrigerants......................... $19,500,000
Heat, lights and power.................................................... $40,000,000
Communications, advertising and professional services.......... $5,000,000
Total insurance premiums................................................ $2,300,000
Total industry employees (excluding growers)................... 10,050
Industry supply and services people................................ 2,200
Bushels of soybeans used for broiler feed......................... $14,040,000
Bushels of corn used for broiler feed............................... $37,700,000
Farm value of this grain needed for broiler production......... $194,000,000
Capital investment........................................................ $285,000,000
Annual payroll and other services (not including contract payments).................................................... $85,000,000
Value of broilers processed and delivered......................... $460,000,000

* Preliminary figures, government statistics not yet available.

PLEASE NOTE: Some of the 1976 figures might seem high, but much of the increase is caused by 17% more broiler production than in 1975.
### FACTS ABOUT DELMARVA'S BROILER INDUSTRY

<table>
<thead>
<tr>
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<td>30% 11,000,000</td>
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*Preliminary figures, government statistics not yet available.
### 1978 Facts about Delmarva's Broiler Industry

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<td>Broiler house capacity</td>
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<tr>
<td>Vaccinating &amp; debeaking chicks</td>
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<td>Annual feed bill</td>
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<tr>
<td>Packaging &amp; other processing supplies</td>
<td>$20,000,000</td>
</tr>
<tr>
<td>Heat, light &amp; power</td>
<td>$43,500,000</td>
</tr>
<tr>
<td>Communications, advertising &amp; professional services</td>
<td>$14,900,000</td>
</tr>
<tr>
<td>Total insurance premiums</td>
<td>$7,000,000</td>
</tr>
<tr>
<td>Contract payments</td>
<td>$47,300,000</td>
</tr>
<tr>
<td>Annual payroll and other services (not including contract payments)</td>
<td>$93,600,000</td>
</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$602,000,000</td>
</tr>
</tbody>
</table>

*Preliminary Figures*

During the past two years, DPI has spent a great deal of time and money on the Investment Tax Credit (ITC) issue. These efforts were rewarded when the 1978 Revenue Act became law on November 6, 1978. This allows ITC on new poultry houses and major capitalized poultry house repairs and renovations. This means over a one million dollar tax saving annually for Delmarva growers.
## 1979 Facts about Delmarva's Broiler Industry

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Annual broiler production</td>
<td>420,000,000</td>
</tr>
<tr>
<td>Broiler house capacity</td>
<td>92,500,000</td>
</tr>
<tr>
<td>Total broiler industry personnel</td>
<td>17,240</td>
</tr>
<tr>
<td>Poultry growers &amp; their poultry employees</td>
<td>6,940</td>
</tr>
<tr>
<td>All other industry employees</td>
<td>10,300</td>
</tr>
<tr>
<td>Value of chicks started</td>
<td>$56,200,000</td>
</tr>
<tr>
<td>Vaccinating &amp; debeaking chicks</td>
<td>$5,700,000</td>
</tr>
<tr>
<td>Litter, sanitary spraying of houses</td>
<td>$4,400,000</td>
</tr>
<tr>
<td>Annual feed bill</td>
<td>$339,500,000</td>
</tr>
<tr>
<td>Bushels of soybeans used for feed</td>
<td>15,400,000</td>
</tr>
<tr>
<td>Bushels of corn used for feed</td>
<td>41,800,000</td>
</tr>
<tr>
<td>Farm value of grain used for feed</td>
<td>$213,100,000</td>
</tr>
<tr>
<td>Packaging &amp; other processing supplies</td>
<td>$24,500,000</td>
</tr>
<tr>
<td>Heat, light &amp; power</td>
<td>$44,000,000</td>
</tr>
<tr>
<td>Communications, advertising &amp; professional services</td>
<td>$10,500,000</td>
</tr>
<tr>
<td>Total insurance premiums</td>
<td>$7,200,000</td>
</tr>
<tr>
<td>Contract payments</td>
<td>$50,200,000</td>
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<tr>
<td>Annual payroll and other services (not including contract payments)</td>
<td>$101,900,000</td>
</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$660,900,000</td>
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</table>

* Preliminary figures
### 1980 Facts About Delmarva's Broiler Industry

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</tr>
</thead>
<tbody>
<tr>
<td>Annual broiler production</td>
<td>418,000,000</td>
</tr>
<tr>
<td>Broiler house capacity</td>
<td>89,700,000</td>
</tr>
<tr>
<td>Total broiler industry personnel</td>
<td>16,475</td>
</tr>
<tr>
<td>Poultry growers &amp; their poultry employees</td>
<td>7,175</td>
</tr>
<tr>
<td>All other industry employees</td>
<td>9,300</td>
</tr>
<tr>
<td>Value of chicks started</td>
<td>$57,100,000</td>
</tr>
<tr>
<td>Vaccinating &amp; debeaking chicks</td>
<td>$5,400,000</td>
</tr>
<tr>
<td>Litter, sanitary spraying of houses</td>
<td>$4,300,000</td>
</tr>
<tr>
<td>Annual feed bill</td>
<td>$344,900,000</td>
</tr>
<tr>
<td>Bushels of soybeans used for feed</td>
<td>15,100,000</td>
</tr>
<tr>
<td>Bushels of corn used for feed</td>
<td>41,600,000</td>
</tr>
<tr>
<td>Farm value of grain used for feed</td>
<td>$254,400,000</td>
</tr>
<tr>
<td>Packaging &amp; other processing supplies</td>
<td>$25,600,000</td>
</tr>
<tr>
<td>Heat, light &amp; power</td>
<td>$39,500,000</td>
</tr>
<tr>
<td>Communications, advertising &amp; professional services</td>
<td>$12,100,000</td>
</tr>
<tr>
<td>Total insurance premiums</td>
<td>$9,000,000</td>
</tr>
<tr>
<td>Contract payments</td>
<td>$51,000,000</td>
</tr>
<tr>
<td>Annual payroll &amp; other services (not including contract payments)</td>
<td>$107,600,000</td>
</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$706,300,000</td>
</tr>
</tbody>
</table>

* Preliminary figures
Annual broiler production ........................................ 433,000,000
Broiler house capacity in use .................................. 83,700,000
Total broiler industry personnel ............................... 18,315
Poultry growers & their poultry employees ................. 7,265
All other industry employees ................................. 11,050
Value of chicks started ......................................... $ 70,300,000
Vaccinating & debeaking chicks ............................... $ 5,500,000
Litter, sanitary spraying of houses ........................... $ 4,100,000
Annual feed bill .................................................. $ 398,400,000
Bushels of scybeans used for feed ............................ 16,400,000
Bushels of corn used for feed ................................. 43,300,000
Farm value of grain used for feed ............................ $ 239,000,000
Packaging & other processing supplies ....................... $ 29,100,000
Heat, light & power ............................................. $ 43,200,000
Communications, advertising & professional services ...... $ 14,100,000
Total insurance premiums ....................................... $ 9,200,000
Contract payments ............................................... $ 53,700,000
Annual payroll & other services (not including contract payments) .... $ 113,400,000
Value of broilers processed and delivered .................. $ 775,100,000

* Preliminary Figures

DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U.S. AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY.
Annual broiler production .............................................. 471,000,000
Broiler house capacity in use ........................................ 91,500,000
Total broiler industry personnel ................................... 18,450
Poultry growers & their poultry employees ....................... 7,250
All other industry employees ........................................ 11,200
Value of chicks started ................................................ $68,700,000
Vaccinating & debeaking chicks ...................................... $5,700,000
Litter, sanitary spraying of houses .................................. $4,400,000
Annual feed bill ........................................................ $356,100,000
Bushels of soybeans used for feed ................................ 18,200,000
Bushels of corn used for feed ........................................ 47,100,000
Farm value of grain used for feed ................................... $222,300,000
Packaging & other processing supplies ............................ $40,100,000
Heat, light & power .................................................... $51,300,000
Communications, advertising & professional services ........ $17,000,000
Total insurance premiums ............................................. $8,100,000
Contract payments ...................................................... $62,200,000
Annual payroll & other services (not including contract payments) $120,800,000
Value of broilers processed and delivered ......................... $807,200,000

*Preliminary Figures

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DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U.S. AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY.
1983 FACTS ABOUT DELMARVA'S BROILER INDUSTRY

Annual broiler production..........................468,000,000
Total pounds produced (live weight)................1,980,000,000
Broiler house capacity in use......................90,800,000
Total broiler industry personnel...................17,950

Poultry growers & their poultry employees...7,150
All other industry employees......................10,800

Value of chicks started............................$ 67,200,000
Vaccinating and debeaking chicks...................$ 5,500,000
Litter, sanitary spraying of houses................$ 4,400,000
Annual feed bill....................................$388,800,000
Bushels of soybeans used for feed..................19,300,000
Bushels of corn used for feed.......................46,700,000
Farm value of grain used for feed..................$305,700,000
Packaging & other processing supplies..............$ 41,100,000
Heat, light & power.................................$ 50,000,000
Communications, advertising & professional services...$ 17,900,000
Total insurance premiums..........................$ 10,100,000
Contract payments.................................$ 62,500,000
Annual payroll & other services (not including contract payments)...$115,400,000

Value of broilers processed and delivered........$860,000,000

*Preliminary Figures

Compiled by:
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R. D. 2, Box 47
Georgetown, Delaware 19947

DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U. S. AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY.
1984 FACTS ABOUT DELMARVA'S BROILER INDUSTRY

Annual broiler production................................. 483,000,000
Total pounds produced (live weight)...................... 2,116,000,000
Broiler house capacity in use............................. 94,000,000
Total broiler industry personnel........................ 19,390
Poultry growers & their employees... 7,290
All other industry employees............. 12,100
Value of chicks started............................... $ 83,900,000
Vaccinating and debeaking chicks..................... $ 6,300,000
Litter, sanitary spraying of houses................. $ 4,900,000
Annual feed bill........................................... $441,000,000
Bushels of soybeans used for feed.................... 18,300,000
Bushels of corn used for feed........................ 48,500,000
Farm value of garin used for feed................... $276,200,000
Packaging and other processing supplies............. $ 43,700,000
Heat, light & power....................................... $54,400,000
Communications, advertising & professional services...... $18,200,000
Total insurance premiums................................ $ 8,400,000
Contract payments......................................... $ 71,600,000
Annual payroll & other services (not including contract payments)...... $154,400,000
Value of broilers processed and delivered............ $954,000,000

*Preliminary Figures

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Georgetown, DE 19947

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# 1985 Facts About Delmarva's Broiler Industry

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
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</tr>
<tr>
<td>Total pounds produced (live weight)</td>
<td>2,236,500,000</td>
</tr>
<tr>
<td>Broiler house capacity in use</td>
<td>94,600,000</td>
</tr>
<tr>
<td>Total broiler industry personnel</td>
<td>20,587</td>
</tr>
<tr>
<td>Poultry growers &amp; their employees</td>
<td>6,870</td>
</tr>
<tr>
<td>All other industry employees</td>
<td>13,717</td>
</tr>
<tr>
<td>Value of chicks started</td>
<td>$87,300,000</td>
</tr>
<tr>
<td>Vaccinating and debeaking chicks</td>
<td>$7,000,000</td>
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<tr>
<td>Litter, sanitary spraying of houses</td>
<td>$5,800,000</td>
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<tr>
<td>Annual feed bill</td>
<td>$454,000,000</td>
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<tr>
<td>Bushels of soybeans used for feed</td>
<td>19,600,000</td>
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<tr>
<td>Bushels of corn used for feed</td>
<td>52,800,000</td>
</tr>
<tr>
<td>Farm value of grain used for feed</td>
<td>$267,000,000</td>
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<tr>
<td>Packaging and other processing supplies</td>
<td>$44,000,000</td>
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<tr>
<td>Heat, light and power</td>
<td>$59,000,000</td>
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<tr>
<td>Communications, advertising &amp; professional services</td>
<td>$19,300,000</td>
</tr>
<tr>
<td>Total insurance premiums</td>
<td>$11,700,000</td>
</tr>
<tr>
<td>Contract payments</td>
<td>$74,400,000</td>
</tr>
<tr>
<td>Annual payroll &amp; other services (not including contract payments)</td>
<td>$179,000,000</td>
</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$1,000,000,000</td>
</tr>
</tbody>
</table>

*Preliminary figures

Compiled by: Delmarva Poultry Industry, Inc.
R.D. 2, Box 47
Georgetown, DE 19947
302/856-9037

Delmarva is the fourth largest broiler production area in the U.S.
And the birthplace of the commercial broiler industry.
### 1986 Facts About Delmarva's Broiler Industry

<table>
<thead>
<tr>
<th>Category</th>
<th>Quantity</th>
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<tbody>
<tr>
<td>Annual broiler production</td>
<td>495,000,000</td>
</tr>
<tr>
<td>Total pounds produced (live weight)</td>
<td>2,203,000,000</td>
</tr>
<tr>
<td>Broiler house capacity in use</td>
<td>99,000,000</td>
</tr>
<tr>
<td>Total broiler industry personnel</td>
<td>21,130</td>
</tr>
<tr>
<td>Poultry growers &amp; their employees</td>
<td>7,435</td>
</tr>
<tr>
<td>All other industry employees</td>
<td>13,695</td>
</tr>
<tr>
<td>Value of chicks started</td>
<td>$84,000,000</td>
</tr>
<tr>
<td>Vaccinating and debeaking chicks</td>
<td>$6,300,000</td>
</tr>
<tr>
<td>Litter, sanitary spraying of houses</td>
<td>$7,300,000</td>
</tr>
<tr>
<td>Annual feed bill</td>
<td>$345,000,000</td>
</tr>
<tr>
<td>Bushels of soybeans used for feed</td>
<td>20,500,000</td>
</tr>
<tr>
<td>Bushels of corn used for feed</td>
<td>50,500,000</td>
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<tr>
<td>Farm value of grain used for feed</td>
<td>$195,000,000</td>
</tr>
<tr>
<td>Packaging and other processing supplies</td>
<td>$52,500,000</td>
</tr>
<tr>
<td>Heat, light and power</td>
<td>$60,000,000</td>
</tr>
<tr>
<td>Communications, advertising &amp; professional services</td>
<td>$20,000,000</td>
</tr>
<tr>
<td>Total insurance premiums</td>
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<tr>
<td>Contract payments</td>
<td>$83,000,000</td>
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<tr>
<td>Annual payroll &amp; other services (not including contract payments)</td>
<td>$198,000,000</td>
</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$1,190,000,000</td>
</tr>
</tbody>
</table>

*Estimated figures

Compiled by: DELMARVA POULTRY INDUSTRY, INC.
R.D. 2, Box 47
Georgetown, DE 19947
302/856-9037

Delmarva is the fourth largest broiler production area in the U.S. and the birthplace of the commercial broiler industry.
### 1987 Facts About Delmarva's Broiler Industry

<table>
<thead>
<tr>
<th>Description</th>
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<tbody>
<tr>
<td>Annual broiler production</td>
<td>490,000,000</td>
</tr>
<tr>
<td>Total pounds produced (live weight)</td>
<td>2,300,000,000</td>
</tr>
<tr>
<td>Broiler house capacity in use</td>
<td>89,000,000</td>
</tr>
<tr>
<td>Total broiler industry personnel</td>
<td>20,802</td>
</tr>
<tr>
<td>Poultry growers &amp; their employees</td>
<td>7,272</td>
</tr>
<tr>
<td>All other industry employees</td>
<td>13,530</td>
</tr>
<tr>
<td>Value of chicks started</td>
<td>$87,000,000</td>
</tr>
<tr>
<td>Vaccinating and debeaking chicks</td>
<td>$7,400,000</td>
</tr>
<tr>
<td>Litter, sanitary spraying of houses</td>
<td>$7,400,000</td>
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<tr>
<td>Annual feed bill</td>
<td>$377,000,000</td>
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<tr>
<td>Bushels of soybeans used for feed</td>
<td>16,500,000</td>
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<td>Bushels of corn used for feed</td>
<td>54,000,000</td>
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<td>Farm value of grain used for feed</td>
<td>$219,000,000</td>
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<td>Packaging and other processing supplies</td>
<td>$50,000,000</td>
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<tr>
<td>Heat, light and power</td>
<td>$60,000,000</td>
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<tr>
<td>Communications, advertising &amp; professional services</td>
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</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$1,005,000,000</td>
</tr>
</tbody>
</table>

*Estimated figures

Compiled by: DELMARVA POULTRY INDUSTRY, INC.
R.D. 2, Box 47
Georgetown, DE 19947
302/856-9037

DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U.S. AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY
*1988 FACTS ABOUT DELMARVA'S BROILER INDUSTRY

Annual broiler production .................................. 505,530,000
Total pounds produced (live weight) ....................... 2,325,000,000
Broiler house capacity in use ............................. 101,564,000
Total broiler industry personnel .......................... 19,729
  Poultry growers & their employees ....................... 6,555
  All other industry employees ......................... 13,174
Value of chicks started ................................... $92,700,000
Vaccinating and chick beak trimming ....................... $7,453,000
Litter, sanitary spraying of houses ....................... $5,963,000
Annual feed bill ........................................... $414,000,000
Bushels of soybeans used for feed ........................ 17,900,000
Bushels of corn used for feed ............................ 54,345,000
Farm value of grain used for feed ........................ $245,400,000
Packaging and other processing supplies ................... $46,000,000
Heat, light and power ..................................... $60,000,000
Communications, advertising & professional services .... $16,000,000
Total insurance premiums ................................. $13,000,000
Contract payments .......................................... $91,800,000
Annual payroll & other services (not including contract payments). $199,300,000
Value of broilers processed and delivered ................ $1,020,000,000

*Estimated figures

Compiled by: DELMARVA POULTRY INDUSTRY, INC.
R.D. 2, Box 47
Georgetown, DE 19947-9622
302/856-9037

DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U.S.
AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY
*1989 FACTS
ABOUT DELMARVA'S
BROILER INDUSTRY

Annual broiler production .......... 502,550,000
Total pounds produced .......... 2,328,000,000
Poultry house capacity in use .......... 97,935,000
Total broiler industry personnel .......... 20,500
  Poultry growers & their employees .......... 7,481
  All other industry employees .......... 13,019
Value of chicks started ........ $93,700,000
Vaccinating and beak trimming ........ $6,966,000
Litter, sanitary spraying ........ $3,803,000
Annual feed bill ........ $459,483,000
Bushels of soybeans ........ 17,863,000
Bushels of corn ........ 56,638,000
Farm value of grain used
  for feed ........ $277,626,000
Packaging and other processing
  supplies ........ $53,421,000
Heat, light and power ........ $60,000,000
Communications, advertising &
  professional services .......... $15,000,000
Insurance premiums ........ $15,000,000
Grower contract payments ........ $90,000,000
Annual payroll & other services ........ $197,000,000
Value of poultry processed and
  delivered ........ $1,040,000,000

*Estimated figures

DELMARVA IS THE FOURTH LARGEST
BROILER PRODUCTION AREA IN THE U.S.
AND THE BIRTHPLACE OF THE COM-
MERCIAL BROILER INDUSTRY.
*1990 FACTS
ABOUT DELMARVA'S
BROILER INDUSTRY

Annual broiler production .......... 517,300,000
Total pounds produced ............ 2,421,000,000
Poultry house capacity in use ...... 97,000,000
Total broiler industry personnel .... 20,000
    Poultry growers & their employees .. 6,817
    All other industry employees ...... 13,183
Value of chicks started .......... $94,500,000
Vaccinating and beak trimming ..... $7,200,000
Litter, sanitary spraying .......... $4,800,000
Annual feed bill .................. $432,000,000
Bushels of soybeans used for feed .. 19,000,000
Bushels of corn used for feed ...... 58,300,000
Farm value of grain used
    for feed ................... $275,700,000
Packaging & other processing
    supplies ................... $55,000,000
Heat, light and power ............. $75,000,000
Communications, advertising &
    professional services .......... $19,500,000
Insurance premiums ............... $16,500,000
Grower contract payments ......... $94,000,000
Annual payroll & other services
    (not including grower payments) $227,700,000
Value of broilers processed
    and delivered .......... $1,200,000,000

*Estimated figures

DELMARVA IS THE FOURTH LARGEST
BROILER PRODUCTION AREA IN THE U.S.
AND THE BIRTHPLACE OF THE COM-
MERCIAL BROILER INDUSTRY.
**1991 FACTS ABOUT DELMARVA'S BROILER INDUSTRY**

Annual broiler production ........................................ 536,900,000
Total pounds produced ........................................... 2,533,000,000
Poultry house capacity in use ................................. 102,000,000
Total broiler industry personnel ............................... 20,000
  Poultry growers and their employees ..................... 6,630
  All other industry employees .............................. 13,370
Value of chicks started .......................................... $100,000,000
Vaccinating and beak trimming .................................. $7,000,000
Litter, sanitary spraying ......................................... $4,800,000
Annual feed bill .................................................. $436,800,000
Bushels of soybeans used for feed ........................... 19,500,000
Bushels of corn used for feed .................................. 58,410,000
Farm value of grain used for feed ........................... $247,325,000
Packaging & other processing supplies ..................... $55,900,000
Heat, light and power ............................................ $70,000,000
Communications, advertising & professional services .... $23,000,000
Insurance premiums ............................................... $18,000,000
Grower contract payments ....................................... $98,500,000
Annual payroll & other services (not including grower payments) ........................................... $234,300,000
Value of broilers processed and delivered ................... $1,200,000,000

*Estimated figures

---

DELMARVA IS THE FOURTH LARGEST BROILER PRODUCTION AREA IN THE U.S. AND THE BIRTHPLACE OF THE COMMERCIAL BROILER INDUSTRY.


* 1992 FACTS
ABOUT DELMARVA'S
BROILER INDUSTRY

Annual broiler production ................. 548,500,000
Total pounds produced ...................... 2,640,000,000
Poultry house capacity in use ........... 100,000,000
Total broiler industry personnel ......... 21,565
   Poultry growers and their employees .... 6,365
   All other industry employees .......... 15,200
Value of chicks started ................... $99,800,000
Vaccinating and beak trimming ........... $7,100,000
Litter, sanitary spraying .................. $4,400,000
Annual feed bill ......................... $484,000,000
Bushels of soybeans used for feed ....... 22,100,000
Bushels of corn used for feed ............ 62,500,000
Bushels of sorghum used for feed ......... 1,333,000
Farm value of grain used for feed ....... $303,000,000
Packaging & other processing supplies ... $60,200,000
Heat, light, and power .................. $72,000,000
Communications, advertising &
   professional services ................ $19,300,000
Insurance premiums ....................... $18,000,000
Grower contract payments ............... $107,300,000
Annual payroll & other services
   (not including grower payments) ....... $260,000,000
Value of broilers processed
   and delivered ....................... $1,250,000,000

* Estimated figures

DELMARVA IS THE FOURTH LARGEST
BROILER PRODUCTION AREA IN THE
U.S. AND THE BIRTHPLACE OF THE
COMMERCIAL BROILER INDUSTRY.
### 1993 Facts About Delmarva's Broiler Industry

<table>
<thead>
<tr>
<th>Description</th>
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<tr>
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<tr>
<td>Total pounds produced</td>
<td>2,781,000,000</td>
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<tr>
<td>Poultry house capacity in use</td>
<td>105,600,000</td>
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<tr>
<td>Broiler industry personnel</td>
<td>20,715</td>
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<tr>
<td>Poultry growers and their employees</td>
<td>6,515</td>
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<tr>
<td>Poultry company employees</td>
<td>14,200</td>
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<tr>
<td>Value of chicks started</td>
<td>$103,400,000</td>
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<tr>
<td>Vaccinating and beak trimming</td>
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<td>Bushels of soybeans used for feed</td>
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<tr>
<td>Bushels of corn used for feed</td>
<td>65,300,000</td>
</tr>
<tr>
<td>Bushels of sorghum used for feed</td>
<td>1,590,000</td>
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<tr>
<td>Farm value of grain used for feed</td>
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<tr>
<td>Packaging &amp; other processing supplies</td>
<td>$64,100,000</td>
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<tr>
<td>Heat, light, and power</td>
<td>$70,000,000</td>
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<td>Communications, advertising, &amp; professional services</td>
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<tr>
<td>Insurance premiums</td>
<td>$20,000,000</td>
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<tr>
<td>Capital improvements</td>
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<tr>
<td>Grower contract payments</td>
<td>$108,600,000</td>
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<tr>
<td>Annual payroll &amp; other services (not including grower payments)</td>
<td>$259,100,000</td>
</tr>
<tr>
<td>Value of broilers processed and delivered</td>
<td>$1,264,000,000</td>
</tr>
</tbody>
</table>

*Estimated figures

**Delmarva is the Fourth Largest Broiler Production Area in the U.S. and the Birthplace of the Commercial Broiler Industry.**
LOOK WHAT THE
POULTRY INDUSTRY IS
DOING FOR DELMARVA

*1994 Facts About Delmarva's Broiler Industry

Annual broiler production ............... 604,523,000
Total pounds produced .................. 2,995,394,000
Number of poultry houses ............... 6,000
Poultry house capacity .................. 112,869,000
Total broiler industry personnel ........ 21,046
  Poultry growers ....................... 2,800
  Poultry company employees .......... 14,046
Value of chicks started .................. $112,527,000
Vaccinating and beak trimming ........... $6,438,000
Litter, sanitary spraying ................. $5,364,000
Annual feed bill ....................... $554,390,000
Bushels of soybeans used for feed ...... 24,000,000
Bushels of corn used for feed .......... 70,025,000
Bushels of sorghum used for feed ....... 997,000
Farm value of grain used for feed ...... $344,673,000
Packaging & other processing supplies ... $74,000,000
Heat, light, and power .................. $80,670,000
Communications, advertising, &
  professional services .................. $18,000,000
Insurance premiums ..................... $25,000,000
Capital improvements .................... $72,000,000
Grower contract payments ............... $116,379,000
Annual payroll & other services ........ $273,141,000
Value of broilers processed
  and delivered ......................... $1,413,000,000

* Estimated figures by DPI

DELMARVA IS THE FOURTH LARGEST
BROILER PRODUCTION AREA IN THE
U.S. AND THE BIRTHPLACE OF THE
COMMERCIAL BROILER INDUSTRY.
LOOK WHAT THE POULTRY INDUSTRY IS DOING FOR DELMARVA

1995 Facts About Delmarva's Broiler Industry

Annual broiler production .................. 623,000,000
Total pounds produced ..................... 3,100,000,000
Number of poultry houses .................. 6,310
Poultry house capacity .................... 117,600,000
Total broiler industry personnel ........... 20,800
    Poultry growers ........................ 2,823
    Poultry company employees ............. 13,736
Value of chicks started .................... $116,500,000
Vaccinating and beak trimming ............. $10,614,000
Litter, sanitary spraying .................. $5,884,000
Annual feed bill ........................ $682,000,000
Bushels of soybeans used for feed ........ 28,000,000
Bushels of corn used for feed ............. 72,100,000
Bushels of sorghum used for feed .......... 2,848,000
Bushels of wheat used for feed ............ 695,000
Farm value of grain used for feed .......... $410,000,000
Packaging & other processing supplies .... $85,435,000
Heat, light, and power .................... $80,000,000
Communications, advertising, & professional services $22,967,000
Insurance premiums ........................ $21,000,000
Capital improvements ...................... $64,000,000
Grower contract payments .................. $120,100,000
Annual payroll & other services .......... $283,384,000
Value of broilers processed and delivered $1,500,000,000

Prepared by: Delmarva Poultry Industry, Inc.
R.D. 6, Box 47
Georgetown, DE 19947-9622
302/856-9037

Delmarva is the fifth largest broiler production area in the U.S.
and the birthplace of the commercial broiler industry
<table>
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<td>Number of poultry houses</td>
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<tr>
<td>Vaccinating and beak trimming</td>
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<td>Litter, sanitary spraying</td>
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<td>Annual feed bill</td>
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<tr>
<td>Bushels of corn used for feed</td>
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<td>Annual payroll &amp; other services</td>
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<td>Value of broilers processed and delivered</td>
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Prepared by: Delmarva Poultry Industry, Inc.
R.D. 6, Box 47
Georgetown, DE 19947-9575
302/856-9037
# LOOK WHAT THE POULTRY INDUSTRY IS DOING FOR DELMARVA
1997 Facts About Delmarva's Broiler Industry

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<tr>
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<tr>
<td>Number of poultry houses</td>
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<tr>
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<td>Poultry growers</td>
<td>2,628</td>
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<tr>
<td>Poultry company employees</td>
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<td>Value of chicks started</td>
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<tr>
<td>Vaccinating and beak trimming</td>
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<td>Litter, sanitary spraying</td>
<td>$5,606,000</td>
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<tr>
<td>Annual feed bill</td>
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<tr>
<td>Bushels of corn used for feed</td>
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<tr>
<td>Bushels of soybeans used for feed</td>
<td>33,067,000</td>
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<tr>
<td>Bushels of sorghum used for feed</td>
<td>2,300,000</td>
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<tr>
<td>Bushels of wheat used for feed</td>
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<tr>
<td>Farm value of grain used for feed</td>
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<td>Packing and other processing supplies</td>
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<td>Grower contract payments</td>
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</table>

Prepared by: Delmarva Poultry Industry, Inc.
R.D. 6, Box 47
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302/856-9037
<table>
<thead>
<tr>
<th>Description</th>
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<tbody>
<tr>
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<tr>
<td>Total pounds produced</td>
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<tr>
<td>Number of poultry houses</td>
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<td>Poultry House Capacity</td>
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<tr>
<td>Poultry growers</td>
<td>2,683</td>
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<td>Poultry company employees</td>
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<td>Value of chicks started</td>
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<tr>
<td>Vaccinating and beak trimming</td>
<td>$7,300,000</td>
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<tr>
<td>Litter, sanitary spraying</td>
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<td>Annual feed bill</td>
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<td>Bushels of corn used for feed</td>
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<td>Bushels of sorghum used for feed</td>
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<td>Packaging and other processing supplies</td>
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<td>Grower contract payments</td>
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<td>Annual payroll &amp; other services</td>
<td>$352,461,000</td>
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<tr>
<td>Value of broilers processed and delivered</td>
<td>$1,630,000,000</td>
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</tbody>
</table>

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R.D. 6. Box 47
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302/856-9037
## LOOK WHAT THE POULTRY INDUSTRY IS DOING FOR DELMARVA

### 1999 Facts About Delmarva's Broiler Industry

<table>
<thead>
<tr>
<th>Category</th>
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<tbody>
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<td>Annual broiler production</td>
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<tr>
<td>Total pounds produced</td>
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<tr>
<td>Number of poultry houses</td>
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<td>Poultry House Capacity</td>
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<tr>
<td>Poultry growers</td>
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<tr>
<td>Poultry company employees</td>
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<td>Annual feed bill</td>
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<td>Bushels of corn used for feed</td>
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<tr>
<td>Bushels of soybeans used for feed</td>
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<tr>
<td>Bushels of sorghum used for feed</td>
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<tr>
<td>Bushels of wheat used for feed</td>
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<tr>
<td>Packaging and other processing supplies</td>
<td>$84,882,000</td>
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<tr>
<td>Capital improvements</td>
<td>$85,000,000</td>
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</tbody>
</table>

Prepared by: Delmarva Poultry Industry, Inc.
R.D. 6, Box 47
Georgetown, DE 19947-9575
302/856-9037
www.dpichicken.org
LOOK WHAT THE POULTRY INDUSTRY IS DOING FOR DELMARVA
2000 Facts about Delmarva's Broiler Chicken Industry

Annual broiler production ................................................................. 598,833,000
Total pounds produced ................................................................. 3,250,913,000
Number of broiler chicken houses .................................................. 5,729
Broiler house capacity ................................................................. 127,584,000
Chicken growers ........................................................................... 2,492
Poultry company employees ........................................................... 13,795
Annual feed bill ............................................................................ $461,192,000
Bushels of corn used for feed .......................................................... 69,716,000
Bushels of soybeans used for feed .................................................. 28,400,000
Bushels of sorghum used for feed ................................................... 219,100
Bushels of wheat used for feed ....................................................... 1,493,000
Packaging and other processing supplies ....................................... $93,243,200
Value of broilers as they leave the processing plants ...................... $1,362,417,600

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by: Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
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www.dpichicken.org
Data revised 3/02

FACTS2000
LOOK WHAT THE POULTRY INDUSTRY IS DOING FOR DELMARVA
2001 Facts about Delmarva’s Broiler Chicken Industry

Annual broiler production ...........................................587,000,000
Total pounds produced ...........................................3,125,056,000
Number of broiler chicken houses .............................5,689
Broiler house capacity ...........................................124,800,000
Broiler and breeder growers ...................................2,512
Poultry company employees ..................................14,375
Value of chicks started ...........................................$111,240,000
Annual feed bill ....................................................$433,707,100
Bushels of corn used for feed .................................73,000,000
Bushels of soybeans used for feed .........................25,011,000
Bushels of sorghum used for feed .........................58,000
Bushels of wheat used for feed ..............................162,900
Packaging and other processing supplies ...............$88,778,000
Poultry company capital improvements ..................$41,358,000
Value of broilers as they leave the processing plants ..........................$1,372,152,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

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3/29/02
Look What the Poultry Industry Is Doing for Delmarva

2002 Facts About Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production ........................................ 584,600,000
Total pounds produced ........................................................................ 3,174,000,000
Number of broiler/roaster/Cornish houses .......................................... 5,511
Broiler/roaster/Cornish house capacity ............................................. 123,000,000
Broiler/roaster/Cornish, and breeder growers ..................................... 2,320
Poultry company employees ................................................................ 14,400
Value of chicks started ........................................................................ $109,974,000
Annual feed bill .................................................................................. $452,436,000
Bushels of corn used for feed .............................................................. 72,470,000
Bushels of soybeans used for feed ....................................................... 25,165,000
Bushels of wheat used for feed ............................................................ 79,000
Packaging and other processing supplies .......................................... $85,484,000
Poultry company capital improvements ............................................. $35,321,000
Grower contract payments ................................................................ $136,104,000
Poultry companies payroll, excluding benefits .................................. $342,843,000
Wholesale value of broilers/roasters/Cornish ..................................... $1,353,142,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

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December 2002
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Look What the Poultry Industry Is Doing for Delmarva
2003 Facts About Delmarva’s Broiler Chicken Industry

Annual broiler/roaster/Cornish production ........................................... 576,746,300
Total pounds produced ........................................................................... 3,213,827,600
Number of broiler/roaster/Cornish houses ............................................... 5,114
Broiler/roaster/Cornish house capacity .................................................... 120,083,000
Broiler/roaster/Cornish, and breeder growers ........................................ 1,920
Poultry company employees .................................................................. 14,100
Value of chicks started ............................................................................. $114,031,300
Annual feed bill ....................................................................................... $509,655,700
Bushels of corn used for feed ................................................................. 73,769,000
Bushels of soybeans used for feed .......................................................... 25,876,900
Bushels of wheat used for feed ............................................................... 1,520,300
Packaging and other processing supplies ............................................... $87,016,000
Poultry company capital improvements ............................................... $40,705,100
Grower contract payments .................................................................... $142,226,400
Poultry companies payroll, excluding benefits ..................................... $360,839,000
Wholesale value of broilers/roasters/Cornish ........................................ $1,534,974,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

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www.dpichicken.org
January 2004
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Look What the Poultry Industry Is Doing for Delmarva
2004 Facts About Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production................................................................. 561,236,100
Total pounds produced................................................................................................. 3,293,717,000
Number of broiler/roaster/Cornish houses ................................................................. 5,498
Broiler/roaster/Cornish house capacity..................................................................... 127,948,000
Broiler/roaster/Cornish, and breeder growers ......................................................... 2,050
Poultry company employees ...................................................................................... 14,052
Value of chicks started .............................................................................................. $118,266,300
Annual feed bill ........................................................................................................... $616,885,400
Bushels of corn used for feed .................................................................................... 73,798,000
Bushels of soybeans used for feed ............................................................................ 27,760,430
Bushels of wheat used for feed ................................................................................ 538,000
Packaging and other processing supplies ............................................................... $129,862,430
Poultry company capital improvements .................................................................. $62,835,000
Grower capital improvements ................................................................................... $84,750,000
Grower contract payments ......................................................................................... $158,797,000
Poultry companies payroll, excluding benefits ....................................................... $337,365,764
Wholesale value of broilers/roasters/Cornish ......................................................... $1,720,720,400

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by:
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Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
January 2005
f:\facts04
Look What the Poultry Industry Is Doing for Delmarva
2005 Facts About Delmarva’s Broiler Chicken Industry

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<th>Description</th>
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<td>Total pounds produced</td>
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<td>Number of broiler/roaster/Cornish houses</td>
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<td>Broiler/roaster/Cornish house capacity</td>
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<td>Broiler/roaster/Cornish, and breeder growers</td>
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<td>Poultry company employees</td>
<td>13,995</td>
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<td>Value of chicks started</td>
<td>$115,692,000</td>
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<tr>
<td>Annual feed bill</td>
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<td>Bushels of corn used for feed</td>
<td>76,435,000</td>
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<td>Bushels of soybeans used for feed</td>
<td>30,309,000</td>
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<td>Packaging and other processing supplies</td>
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<td>Poultry company capital improvements</td>
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<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$1,652,309,000</td>
</tr>
</tbody>
</table>

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

Prepared by:
Delmarva Poultry Industry, Inc.
16686 County Seat Highway
Georgetown, DE 19947-4881
302-856-9037
dpi@dpichicken.com
www.dpichicken.org
February 2006
f\facts05
Look What the Poultry Industry Is Doing for Delmarva
2006 Facts About Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production ........................................ 567,778,000
Total pounds produced ................................................................. 3,381,330,000
Number of broiler/roaster/Cornish houses ........................................ 5,106
Broiler/roaster/Cornish house capacity ........................................... 125,271,000
Broiler/roaster/Cornish, and breeder growers ................................... 1,956
Poultry company employees .......................................................... 13,900
Value of chicks started .................................................................. $121,374,000
Annual feed bill ............................................................................ $518,164,000
Bushels of corn used for feed ......................................................... 77,879,100
Bushels of soybeans used for feed .................................................. 28,392,000
Packaging and other processing supplies ........................................ $138,660,000
Poultry company capital improvements .......................................... $66,004,000
Grower capital improvements ......................................................... $80,000,000
Grower contract payments .............................................................. $164,115,000
Poultry companies payroll, excluding benefits ................................ $361,544,300
Wholesale value of broilers/roasters/Cornish .................................. $1,617,173,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

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January 2007
f\facts06
### Look What the Poultry Industry Is Doing for Delmarva
#### 2007 Facts About Delmarva's Broiler Chicken Industry

<table>
<thead>
<tr>
<th>Category</th>
<th>Value</th>
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</thead>
<tbody>
<tr>
<td>Annual broiler/roaster/Cornish production</td>
<td>566,201,000</td>
</tr>
<tr>
<td>Total pounds produced</td>
<td>3,452,190,000</td>
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<tr>
<td>Number of broiler/roaster/Cornish houses</td>
<td>5,361</td>
</tr>
<tr>
<td>Broiler/roaster/Cornish house capacity</td>
<td>128,540,000</td>
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<td>Broiler/roaster/Cornish, and breeder growers</td>
<td>1,933</td>
</tr>
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<td>Poultry company employees</td>
<td>14,822</td>
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<td>Value of chicks started</td>
<td>$132,027,000</td>
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<tr>
<td>Annual feed bill</td>
<td>$686,542,000</td>
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<tr>
<td>Bushels of corn used for feed</td>
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<td>Bushels of soybeans used for feed</td>
<td>30,301,000</td>
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<tr>
<td>Packaging and other processing supplies</td>
<td>$152,465,000</td>
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<td>Poultry company capital improvements</td>
<td>$69,529,000</td>
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<td>Grower capital improvements</td>
<td>$65,000,000</td>
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<tr>
<td>Grower contract payments</td>
<td>$180,848,000</td>
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<td>Poultry companies payroll, excluding benefits</td>
<td>$385,533,300</td>
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<tr>
<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$1,958,840,000</td>
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</tbody>
</table>

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

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January 2008
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Look What the Poultry Industry Is Doing for Delmarva
2008 Facts About Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production ........................................ 571,263,000
Total pounds produced ........................................................................ 3,472,445,000
Number of broiler/roaster/Cornish houses ........................................ 5,004
Broiler/roaster/Cornish house capacity ............................................... 124,245,000
Broiler/roaster/Cornish, and breeder growers ..................................... 1,757
Poultry company employees ............................................................... 14,500
Value of chicks started ......................................................................... $152,794,000
Annual feed bill .................................................................................. $926,926,000
Bushels of corn used for feed .............................................................. 79,876,000
Bushels of soybeans used for feed ...................................................... 26,685,000
Packaging and other processing supplies ......................................... $178,608,000
Poultry company capital improvements ............................................. $76,191,000
Grower capital improvements .............................................................. $45,000,000
Grower contract payments ................................................................. $178,548,000
Poultry companies payroll, excluding benefits .................................. $414,210,000
Wholesale value of broilers/roasters/Cornish ..................................... $2,167,463,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

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f\facts08
Look What the Poultry Industry Is Doing for Delmarva
2009 Facts About Delmarva's Broiler Chicken Industry

<table>
<thead>
<tr>
<th>Category</th>
<th>Value</th>
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</thead>
<tbody>
<tr>
<td>Annual broiler/roaster/Cornish production</td>
<td>568,157,000</td>
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<tr>
<td>Total pounds produced</td>
<td>3,460,000,000</td>
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<tr>
<td>Number of broiler/roaster/Cornish houses</td>
<td>4,911</td>
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<tr>
<td>Broiler/roaster/Cornish house capacity</td>
<td>127,200,000</td>
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<td>Broiler/roaster/Cornish, and breeder growers</td>
<td>1,667</td>
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<td>Poultry company employees</td>
<td>14,700</td>
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<td>Value of chicks started</td>
<td>$158,730,000</td>
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<tr>
<td>Annual feed bill</td>
<td>$852,477,000</td>
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<tr>
<td>Bushels of corn used for feed</td>
<td>72,761,000</td>
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<td>Bushels of soybeans used for feed</td>
<td>24,593,000</td>
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<td>Packaging and other processing supplies</td>
<td>$162,000,000</td>
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<tr>
<td>Poultry company capital improvements</td>
<td>$50,300,000</td>
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<td>Grower capital improvements</td>
<td>$30,000,000</td>
</tr>
<tr>
<td>Grower contract payments</td>
<td>$180,237,000</td>
</tr>
<tr>
<td>Poultry companies payroll, excluding benefits</td>
<td>$432,710,000</td>
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<tr>
<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$2,056,268,000</td>
</tr>
</tbody>
</table>

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

A University of Maryland study concluded that jobs directly and indirectly dependent upon the broiler chicken industry represent over one out of every twelve jobs in the region.

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January 2010
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Look What the Poultry Industry Is Doing for Delmarva
2010 Facts about Delmarva's Broiler Chicken Industry

Annual broiler/roaster/Cornish production ............................................. 559,000,000
Total pounds produced ............................................................................. 3,417,000,000
Number of broiler/roaster/Cornish houses ................................................. 4,679
Broiler/roaster/Cornish house capacity ..................................................... 126,007,000
Broiler/roaster/Cornish, and breeder growers ........................................... 1,696
Poultry company employees .................................................................... 14,900
Value of chicks started .............................................................................. $160,751,000
Annual feed bill ....................................................................................... $817,670,000
Bushels of corn used for feed ................................................................. 71,201,000
Bushels of soybeans used for feed ......................................................... 26,854,000
Packaging and other processing supplies ................................................. $178,109,000
Poultry company capital improvements .................................................. $74,670,000
Grower contract payments ...................................................................... $173,263,000
Poultry companies payroll, excluding benefits ....................................... $462,245,000
Wholesale value of broilers/roasters/Cornish .......................................... $1,902,000,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

A University of Maryland study concluded that jobs directly and indirectly dependent upon the broiler chicken industry represent over one out of every twelve jobs in the region.

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January 2011
facts 10
Look What the Chicken Industry Is Doing for Delmarva
2011 Facts about Delmarva’s Meat Chicken Industry

Annual broiler/roaster/Cornish production ............................................. 563,165,000
Total pounds produced ........................................................................ 3,550,700,000
Number of broiler/roaster/Cornish houses ............................................. 4,527
Broiler/roaster/Cornish house capacity .................................................. 118,786,000
Broiler/roaster/Cornish, and breeder growers ....................................... 1,570
Poultry company employees ................................................................. 13,155
Value of chicks started .......................................................................... $151,866,000
Annual feed bill .................................................................................... $1,147,900,000
Bushels of corn used for feed ................................................................. 73,730,000
Bushels of soybeans used for feed ........................................................ 23,765,000
Bushels of wheat used for feed ............................................................. 1,605,000
Packaging and other processing supplies ............................................. $178,720,000
Poultry company capital improvements ................................................ $99,932,000
Grower contract payments .................................................................. $189,072,000
Poultry companies payroll, excluding benefits .................................... $469,628,000
Wholesale value of broilers/roasters/Cornish ........................................ $2,244,993,000

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

A University of Maryland study concluded that jobs directly and indirectly dependent upon the broiler chicken industry represent over one out of every twelve jobs in the region.

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February 2012
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Look What the Chicken Industry Is Doing for Delmarva
2012 Facts about Delmarva's Meat Chicken Industry

Annual broiler/roaster/Cornish production ............................................................. 558,146,613
Total pounds produced ........................................................................................... 3,611,418,401
Number of broiler/roaster/Cornish houses ................................................................. 4,604
Broiler/roaster/Cornish house capacity ................................................................. 118,098,161
Broiler/roaster/Cornish, and breeder growers ......................................................... 1,632
Poultry company employees ............................................................................. 13,300
Value of chicks started ......................................................................................... $164,088,599
Annual feed bill ..................................................................................................... $1,232,577,588
Bushels of corn used for feed ............................................................................... 78,986,205
Bushels of soybeans used for feed ................................................................. 24,793,709
Bushels of wheat used for feed ........................................................................... 370,402
Packaging and other processing supplies ......................................................... $174,682,277
Poultry company capital improvements .............................................................. $71,987,475
Grower contract payments ............................................................................... $190,064,635
Poultry companies payroll, excluding benefits ............................................ $443,058,177
Wholesale value of broilers/roasters/Cornish .................................................. $2,675,660,872

Each job in the poultry processing industry creates 7.2 jobs elsewhere.

A University of Maryland study concluded that jobs directly and indirectly dependent upon the broiler chicken industry represent over one out of every twelve jobs in the region.

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March 2013
Fastfacts12
# Look What the Chicken Industry Is Doing for Delmarva

## 2013 Facts about Delmarva's Meat Chicken Industry

<table>
<thead>
<tr>
<th>Category</th>
<th>Value</th>
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</thead>
<tbody>
<tr>
<td>Annual broiler/roaster/Cornish production</td>
<td>565,002,955</td>
</tr>
<tr>
<td>Total pounds produced</td>
<td>3,654,884,620</td>
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<tr>
<td>Number of broiler/roaster/Cornish houses</td>
<td>4,620</td>
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<td>Broiler/roaster/Cornish house capacity</td>
<td>124,006,359</td>
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<td>Broiler/roaster/Cornish, and breeder growers</td>
<td>1,538</td>
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<tr>
<td>Poultry company employees</td>
<td>13,465</td>
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<td>Value of chicks started</td>
<td>$182,354,732</td>
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<tr>
<td>Annual feed bill</td>
<td>$1,277,501,680</td>
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<tr>
<td>Bushels of corn used for feed</td>
<td>77,522,957</td>
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<tr>
<td>Bushels of soybeans used for feed</td>
<td>26,759,963</td>
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<tr>
<td>Bushels of wheat used for feed</td>
<td>2,256,667</td>
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<td>Packaging and other processing supplies</td>
<td>$184,308,962</td>
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<tr>
<td>Poultry company capital improvements</td>
<td>$71,945,119</td>
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<td>Grower contract payments</td>
<td>$199,717,739</td>
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<tr>
<td>Poultry companies payroll, excluding benefits</td>
<td>$473,992,892</td>
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<tr>
<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$2,855,142,204</td>
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</tbody>
</table>

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january 2014
Look What the Chicken Industry Is Doing for Delmarva
2014 Facts about Delmarva’s Meat Chicken Industry

Annual broiler/roaster/Cornish production ............................................................ 569,000,000
Total pounds produced .............................................................................................. 3,742,500,000
Number of broiler/roaster/Cornish houses .............................................................. 4,761
Broiler/roaster/Cornish house capacity ..................................................................... 129,318,000
Broiler/roaster/Cornish, and breeder growers .......................................................... 1,564
Poultry company employees ..................................................................................... 14,000
Value of chicks started ............................................................................................. $183,000,000
Annual feed bill ........................................................................................................ $1,098,000,000
Bushels of corn used for feed .................................................................................. 81,200,000
Bushels of soybeans used for feed .......................................................................... 29,300,000
Bushels of wheat used for feed ................................................................................ 488,183
Packaging and other processing supplies ............................................................... $207,000,000
Poultry company capital improvements .................................................................. $114,000,000
Grower contract payments ....................................................................................... $208,710,000
Poultry companies payroll, excluding benefits ...................................................... $535,400,000
Wholesale value of broilers/roasters/Cornish ......................................................... $3,176,000,000

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February 2015
f1\facts14
Look What the Chicken Industry Is Doing for Delmarva
2015 Facts about Delmarva’s Meat Chicken Industry

Annual broiler/roaster/Cornish production ................................................................. 586,000,000
Total pounds produced ............................................................................................... 3,961,000,000
Number of broiler/roaster/Cornish houses ................................................................. 4,840
Broiler/roaster/Cornish house capacity ................................................................. 123,000,000
Broiler/roaster/Cornish, and breeder growers .......................................................... 1,600
Poultry company employees .................................................................................. 14,600
Value of chicks started ......................................................................................... $185,300,000
Annual feed bill ........................................................................................................ $1,015,000,000
Bushels of corn used for feed .................................................................................. 87,100,000
Bushels of soybeans used for feed ........................................................................ 31,700,000
Bushels of wheat used for feed ............................................................................. 528,000
Packaging and other processing supplies ............................................................... $224,000,000
Poultry company capital improvements ............................................................... $103,000,000
Grower contract payments ................................................................................... $229,000,000
Poultry companies payroll, excluding benefits .................................................... $616,000,000
Wholesale value of broilers/roasters/Cornish ....................................................... $3,256,000,000

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March 2015
f/facts15
# Look What the Chicken Industry Is Doing for Delmarva

2016 Facts about Delmarva’s Meat Chicken Industry

<table>
<thead>
<tr>
<th>Category</th>
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<tbody>
<tr>
<td>Annual broiler/roaster/Cornish production</td>
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</tr>
<tr>
<td>Total pounds produced</td>
<td>4,119,000,000</td>
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<tr>
<td>Number of broiler/roaster/Cornish houses</td>
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<tr>
<td>Broiler/roaster/Cornish house capacity</td>
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<td>Broiler/roaster/Cornish, and breeder growers</td>
<td>1,508</td>
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<td>Poultry company employees</td>
<td>14,500</td>
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<td>Value of chicks started</td>
<td>$189,663,000</td>
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<td>Annual feed bill</td>
<td>$997,100,000</td>
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<td>Bushels of corn used for feed</td>
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<tr>
<td>Bushels of wheat used for feed</td>
<td>1,776,000</td>
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<tr>
<td>Packaging and other processing supplies</td>
<td>$220,700,000</td>
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<tr>
<td>Poultry company capital improvements</td>
<td>$94,000,000</td>
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<tr>
<td>Grower contract payments</td>
<td>$243,000,000</td>
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<tr>
<td>Poultry companies payroll, excluding benefits</td>
<td>$663,400,000</td>
</tr>
<tr>
<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$3,209,000,000</td>
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</tbody>
</table>

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Revised November 2017
# Look What the Chicken Industry Is Doing for Delmarva

2017 Facts about Delmarva’s Meat Chicken Industry

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
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<tbody>
<tr>
<td>Number of Delmarva grown birds</td>
<td>605 million</td>
</tr>
<tr>
<td>Pounds of Delmarva grown chickens processed</td>
<td>4.2 billion</td>
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<tr>
<td>Number of broiler/roaster/Cornish houses</td>
<td>5,091</td>
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<tr>
<td>Delaware</td>
<td>2,366</td>
</tr>
<tr>
<td>Maryland</td>
<td>2,394</td>
</tr>
<tr>
<td>Accomack County, Virginia</td>
<td>331</td>
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<tr>
<td>Broiler/roaster/Cornish house capacity</td>
<td>138 million birds</td>
</tr>
<tr>
<td>Delaware</td>
<td>62.5 million</td>
</tr>
<tr>
<td>Maryland</td>
<td>65.5 million</td>
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<tr>
<td>Accomack County, Virginia</td>
<td>10.2 million</td>
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<td>Broiler/roaster/Cornish growers</td>
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<tr>
<td>Delaware</td>
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<tr>
<td>Maryland</td>
<td>719</td>
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<tr>
<td>Accomack County, Virginia</td>
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<tr>
<td>Poultry company employees</td>
<td>18,500</td>
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<tr>
<td>Value of chicks started</td>
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<td>Grower contract payments</td>
<td>$256 million</td>
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<tr>
<td>Poultry companies payroll, excluding benefits</td>
<td>$752 million</td>
</tr>
<tr>
<td>Wholesale value of broilers/roasters/Cornish</td>
<td>$3.4 billion</td>
</tr>
</tbody>
</table>

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February 2018
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Look What the Chicken Industry Is Doing for Delmarva
2018 Facts about Delmarva’s Meat Chicken Industry

Number of Delmarva grown birds................................................................. 604.7 million
Pounds of Delmarva grown chickens processed ...................................... 4.3 billion
Number of broiler/roaster/Cornish houses .................................................. 5,158

Delaware...2,368     Maryland...2,420     Accomack County, Virginia...370
Broiler/roaster/Cornish house capacity ...................................................... 150 million birds

Delaware...66.3 million     Maryland...70.0 million     Accomack County, Virginia...13.7 million
Broiler/roaster/Cornish growers ................................................................. 1,302

Delaware...634     Maryland...600     Accomack County, Virginia...68
Poultry company employees ...................................................................... 20,425
Value of chicks started ............................................................................... $206 million
Annual feed bill ......................................................................................... $1.0 billion
Bushels of corn used for feed ................................................................... 93 million
Bushels of soybeans used for feed ............................................................... 41 million
Bushels of wheat used for feed ................................................................ 266 thousand
Packaging and other processing supplies .................................................. $260 million
Poultry company capital improvements .................................................... $137 million
Grower contract payments ........................................................................ $269 million
Poultry companies payroll, excluding benefits ......................................... $784 million
Wholesale value of broilers/roasters/Cornish ............................................ $3.4 billion

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February 2019
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Look What the Chicken Industry Is Doing for Delmarva
2019 Facts about Delmarva’s Meat Chicken Industry

Number of Delmarva grown birds................................................................. 608.6 million
Pounds of Delmarva grown chickens processed..................................... 4.3 billion
Number of broiler/roaster/Cornish houses..................................................... 5,114
  Delaware...2,482     Maryland...2,267     Accomack County, Virginia...365
Broiler/roaster/Cornish house capacity ..................................................... 145 million birds
  Delaware...60.3 million     Maryland...70.3 million     Accomack County, Virginia...14.4 million
Broiler/roaster/Cornish growers ................................................................. 1,325
  Delaware...648     Maryland...614     Accomack County, Virginia...63
Poultry company employees ............................................................... 20,391
Value of chicks started ....................................................................... $216 million
Annual feed bill................................................................................. $1.0 billion
Bushels of corn used for feed .............................................................. 89 million
Bushels of soybeans used for feed ........................................................ 38 million
Bushels of wheat used for feed .............................................................. 427,004
Packaging and other processing supplies ........................................... $262 million
Poultry company capital improvements .............................................. $159 million
Grower contract payments .................................................................. $280 million
Poultry companies payroll, excluding benefits ...................................... $779 million
Wholesale value of broilers/roasters/Cornish ....................................... $3.5 billion

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February 2020